

Adult Children of Alcoholics World Service Organization Inc
Profit & Loss YTD Comparison
November 2013

	<u>Nov 13</u>	<u>Jan - Nov 13</u>
Distribution Center Income and Expenses		
Income		
Fellowship text index		
California sales	3.75	50.00
Fellowship text index - Other	17.50	61.25
Total Fellowship text index	<u>21.25</u>	<u>111.25</u>
Fellowship Textbook Sales		
California FellowshipTxbk Sales	541.64	24,300.72
Fellowship Textbook Sales-Other	13,143.50	149,164.26
Cost-Fellowship Textbook	-4,162.30	-56,145.78
Total Fellowship Textbook Sales	<u>9,522.84</u>	<u>117,319.20</u>
Literature Sales		
California Literature sales	1,079.70	5,679.84
Literature Sales-Other	4,232.40	23,931.26
Cost-Literature Sales	-562.19	-13,731.61
Total Literature Sales	<u>4,749.91</u>	<u>15,879.49</u>
Medallion/Chips Sales		
California Medallion/Chip Sales	94.20	1,353.05
Medallion/Chip Sales-Other	558.25	8,133.09
Cost-Medallion/Chips	-359.30	-5,538.00
Total Medallion/Chips Sales	<u>293.15</u>	<u>3,948.14</u>
Workbook Sales		
California Workbook Sales	1,329.25	13,808.67
Workbook Sales-Other	6,995.00	77,410.41
Cost-Workbooks	-2,765.76	-28,378.85
Total Workbook Sales	<u>5,558.49</u>	<u>62,840.23</u>
Shipping And Handling		
S/H Fellowship Textbooks	4,555.16	50,342.46
S/H Literature	1,193.16	7,157.38
S/H Medallion/Chips	160.72	2,525.54
S/H Workbooks	1,352.92	20,219.38
Total Shipping And Handling	<u>7,261.96</u>	<u>80,244.76</u>
Shrinkage	0.00	307.35
Total Income	<u>27,407.60</u>	<u>280,650.42</u>
Gross Profit	27,407.60	280,650.42
Expense		
Distribribution.Center Acct'g	1,450.00	14,750.00
Dues and Subscriptions	0.00	141.64
Fellowship text expenses		
Design	0.00	440.00
Translations	0.00	1,155.73
Total Fellowship text expenses	<u>0.00</u>	<u>1,595.73</u>
Freight Out		
UPS	4,689.89	64,208.19
USPS	767.39	7,488.84
Total Freight Out	<u>5,457.28</u>	<u>71,697.03</u>
Lodging/Travel	0.00	2,271.59
Materials Storage	0.00	330.72
Merchant Fees		
Banks	9.95	1,659.01
Paypal Fee	1,030.96	9,719.85
PayPal Fees Reimbursed	0.00	-4,111.46
Total Merchant Fees	<u>1,040.91</u>	<u>7,267.40</u>
Office Expenses		
Dining	0.00	7.00
Gas & Electric	88.78	1,164.43
Misc. Expense	40.00	109.00
Office equipment/machines	0.00	1,186.62
Office Postage	36.83	94.39
Office Supplies	280.21	2,052.16
Rent	1,357.91	14,832.81

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Telephone/Internet Services	210.74	2,496.39
Total Office Expenses	2,014.47	21,942.80
Payroll		
Payroll Service Fees	71.90	875.06
Wages	4,894.14	95,450.86
Workers Compensation	435.82	9,857.58
Total Payroll	5,401.86	106,183.50
Repairs & Maintenance	0.00	36.46
Sales Tax		
Sales Taxes Paid	25.45	5,475.61
California Sales Tax Collected	-429.14	-4,288.49
Total Sales Tax	-403.69	1,187.12
Shopping Cart Expense	0.00	251.92
Warehouse Pack/Ship Supplies	1,638.31	8,214.24
Total Expense	16,599.14	235,870.15
Net Distribution Center Income	10,808.46	44,780.27
World Service Organization Income and Expenses		
WSO income		
In kind Donations	0.00	262.99
7th Tradition	4,202.35	47,377.31
Amazon	1,370.75	16,163.58
Barnes & Noble	279.07	2,079.27
Bank Interest	7.85	53.35
ComLine Subscriptions	0.00	16.00
Total WSO Income	5,860.02	65,952.50
WSO Expenses		
Book Seeding Expenses	14.24	14.24
Trustee Annual Meeting	271.70	271.70
WSO Travel Expenses	1,288.20	1,288.20
ABC Committee		
Meals/Drinks	0.00	3,801.98
Room Rental	0.00	423.18
Transportation/Lodging	0.00	3,283.26
Total ABC Committee	0.00	7,508.42
Admin Wages	591.20	5,402.83
Event Outreach	0.00	1,243.45
H & I Committee Expenses	57.32	391.54
Insurance		
Bond insurance	0.00	355.00
Liability	0.00	5,736.00
Total Insurance	0.00	6,091.00
Literature Committee		
Purchase	47.14	241.46
Subcontractors	0.00	2,960.00
Total Literature Committee	47.14	3,201.46
Loss on Disposal of Asset	0.00	460.00
Charitable Contributions	0.00	500.00
Tax		
Government Fees	0.00	95.00
State Franchise Taxes	0.00	10.00
Total Tax	0.00	105.00
Web and Support	25.00	670.84
WSO Accounting Services	500.00	6,350.00
Total WSO Expenses	2,794.80	33,498.68
Net WSO Income	3,065.22	32,453.82
Total Distribution Center and WSO Income	13,873.68	77,234.09