

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

May 2014

	<u>May 14</u>	<u>Jan - May 14</u>
Distribution Center Income		
Income		
Fellowship Textbook Sales		
Textbooks		
Fellowship Textbook Sales-Other	13,327.50	62,548.50
California FellowshipTxbk Sales	1,703.84	13,359.02
Cost-Fellowship Textbook	-4,733.73	-23,736.82
Total Textbooks	<u>10,297.61</u>	<u>52,170.70</u>
Index Sales		
Index Sales	3.75	32.50
Index California sales	2.50	23.75
Fellowship Text Index-cost	-4.55	-40.95
Total Index Sales	<u>1.70</u>	<u>15.30</u>
Total Fellowship Textbook Sales	<u>10,299.31</u>	<u>52,186.00</u>
Literature Sales-Other		
Literature sales-Other	2,039.20	10,517.62
Calif' Literature Sales-Other	431.61	3,186.17
Cost-Literature -Other	-909.64	-5,563.05
Total Literature Sales-Other	<u>1,561.17</u>	<u>8,140.74</u>
Medallion/Chips Sales		
Medallion/Chip Sales-Other	502.25	2,986.86
California Medallion/Chip Sales	46.45	710.50
Cost-Medallion/Chips	-334.52	-2,206.58
Total Medallion/Chips Sales	<u>214.18</u>	<u>1,490.78</u>
Meditation Book Sales		
Meditation Book Sales-Others	5,570.00	37,794.00
Calif' Meditation Book Sales	952.40	7,632.32
Cost-Meditation Book	-853.17	-5,853.47
Total Meditation Book Sales	<u>5,669.23</u>	<u>39,572.85</u>
Workbook Sales		
Workbook Sales-Other	6,220.34	31,519.34
California Workbook Sales	930.68	7,503.43
Cost-Workbooks	-2,046.88	-12,362.78
Total Workbook Sales	<u>5,104.14</u>	<u>26,659.99</u>
Shipping And Handling		
S/H Fellowship Textbooks	4,659.95	19,155.61
S/H Literature-Other	424.37	1,009.93
S/H Medallion/Chips	80.55	1,129.46
S/H Meditation Book	1,393.73	10,360.55
S/H Workbooks	1,311.68	7,966.03
Total Shipping And Handling	<u>7,870.28</u>	<u>39,621.58</u>
Shrinkage	12.10	718.78

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

May 2014

	May 14	Jan - May 14
Total Income	30,730.41	168,390.72
Gross Profit	30,730.41	168,390.72
Expense		
Distribribution.Center Acct'g	1,300.00	6,850.00
Fellowship text expenses		
Design	0.00	160.00
Total Fellowship text expenses	<u>0.00</u>	<u>160.00</u>
Freight Out		
UPS	4,442.39	27,149.77
USPS	1,499.39	7,259.83
Total Freight Out	<u>5,941.78</u>	<u>34,409.60</u>
Lodging/Travel	0.00	344.13
Merchant Fees		
Banks	64.39	129.64
Paypal Fee	1,155.42	6,130.89
Merchant Fees - Other	0.00	9.95
Total Merchant Fees	<u>1,219.81</u>	<u>6,270.48</u>
Office Expenses		
Gas & Electric	79.24	567.87
Office equipment/machines	0.00	59.99
Office Supplies	228.05	1,251.00
Postage/Printing	2.88	60.37
Rent	1,398.65	2,883.34
Telephone/Internet Services	211.65	1,056.71
Total Office Expenses	<u>1,920.47</u>	<u>5,879.28</u>
Payroll		
Mileage	0.00	51.02
Payroll Service Fees	87.05	331.16
Wages	4,195.84	27,001.99
Workers Compensation	1,237.89	2,526.37
Total Payroll	<u>5,520.78</u>	<u>29,910.54</u>
Repairs & Maintenance	0.00	149.95
Sales Tax		
Sales Taxes Paid	0.00	3,470.92
California Sales Tax Collected	-341.93	-2,633.00
Total Sales Tax	<u>-341.93</u>	<u>837.92</u>
Warehouse Pack/Ship Supplies	1,873.78	5,906.69
Total Expense	<u>17,434.69</u>	<u>90,718.59</u>
Distribution Center Net Income	13,295.72	77,672.13
World Service Center Income		
Income		

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

May 2014

	May 14	Jan - May 14
7th Tradition Contributions	4,079.08	29,573.20
Amazon	2,000.99	8,576.04
Barnes & Noble	0.00	707.41
Bank Interest	4.36	31.76
Seeding Program		
Sales Seeding Program	0.00	11,025.34
Seeding Program Expenses	0.00	-6,258.66
Total Seeding Program	0.00	4,766.68
Miscellaneous Income	0.00	238.40
Total Income	6,084.43	43,893.49
Expense		
Admin Wages	679.88	4,563.67
Annual Business Conference		
ABC Miscellaneous	106.61	322.57
Meals/Drinks	1,850.40	1,256.90
Room Rental	47.50	675.18
Transportation/Lodging	2,920.24	8,176.86
Total Annual Business Conference	4,924.75	10,431.51
Committees		
Board Book Initiative	248.50	771.14
Literature Committee		
Purchase	0.00	68.50
Audio Book Expense	2,040.00	2,040.00
Total Literature Committee	2,040.00	2,108.50
H & I Committe Expenses	202.23	556.21
MPS Committee Expenses	49.44	237.48
Total Committees	2,540.17	3,673.33
Executive Board Expenses	0.00	58.76
Insurance		
Liability	0.00	1,124.00
Total Insurance	0.00	1,124.00
Trustee Annual Meeting	0.00	5,215.12
Web and Support	54.99	226.14
WSO Accounting Services	1,175.00	3,307.00
Total Expense	9,374.79	28,599.53
Net World Service Center Net Income	-3,290.36	15,293.96
Combined Net Income	10,005.36	92,966.09