

Adult Children of Alcoholics World Service Organization Inc
Profit & Loss YTD Comparison
August 2014

	Aug 14	Jan - Aug 14
Distribution Center Income		
Fellowship Texbook Sales		
Fellowship Textbook Sales-Other	\$ 13,786.25	\$ 103,949.50
California FellowshipTxbk Sales	2,448.35	21,266.81
Cost-Fellowship Textbook	-4,978.11	-38,867.87
Total Fellowship Texbook Sales	11,256.49	86,348.44
Literature Sales-Other		
Literature sales-Other	2,685.70	17,577.49
Calif' Literature Sales-Other	192.92	4,197.59
Cost-Literature -Other	-980.75	-8,455.60
Total Literature Sales-Other	1,897.87	13,319.48
Medallion/Chips Sales		
Medallion/Chip Sales-Other	605.40	4,739.66
California Medallion/Chip Sales	395.84	1,258.54
Cost-Medallion/Chips	-592.80	-3,585.89
Total Medallion/Chips Sales	408.44	2,412.31
Meditation Book Sales		
Meditation Book Sales-Others	5,820.00	56,789.00
Calif' Meditation Book Sales	882.48	11,269.80
Cost-Meditation Book	-861.80	-8,761.88
Total Meditation Book Sales	5,840.68	59,296.92
Workbook Sales		
Workbook Sales-Other	7,470.00	53,777.34
California Workbook Sales	1,352.03	12,326.61
Cost-Workbooks	-2,530.60	-20,179.15
Total Workbook Sales	6,291.43	45,924.80
Shipping And Handling		
S/H Fellowship Textbooks	4,624.50	32,493.33
S/H Literature-Other	631.56	3,238.86
S/H Medallion/Chips	1,228.46	3,061.11
S/H Meditation Book	194.49	13,229.80
S/H Workbooks	1,718.33	13,438.89
Total Shipping And Handling	8,397.34	65,461.99
Shrinkage	-36.65	868.34
Distribution Center Gross Income	\$ 34,055.60	\$ 273,632.28

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Distribution Center Expenses		
Distribribution.Center Acct'g	\$ 1,300.00	\$ 10,750.00
Dues and Subscriptions	0.00	119.99
Freight Out		
UPS	6,282.20	46,581.89
USPS	1,398.12	11,864.06
Total Freight Out	7,680.32	58,445.95
Fellowship text expenses		
Design	0.00	160.00
Translations	0.00	259.00
Total Fellowship text expenses	0.00	419.00
Lodging/Travel	1,252.90	1,597.03
Merchant Fees		
Banks	35.00	219.59
Paypal Fee	1,231.57	9,930.76
Total Merchant Fees	1,266.57	10,150.35
Office Expenses		
Employee Administration	278.69	278.69
Gas & Electric	138.08	926.74
Misc. Expense	6.32	18.29
Office equipment/machines	0.00	59.99
Office Supplies	330.52	1,871.54
Postage/Printing	2.64	99.57
Rent	1,398.65	7,079.29
Telephone/Internet Services	211.74	1,693.63
Total Office Expenses	2,366.64	12,027.74
Payroll		
Benefits	0.00	100.00
Mileage	0.00	51.02
Payroll Service Fees	23.05	604.36
Wages	10,116.56	45,821.01
Workers Compensation	773.07	4,931.57
Total Payroll	10,912.68	51,507.96
Repairs & Maintenance	240.38	390.33
Sales Tax		
Sales Taxes Paid	0.00	5,422.92
California Sales Tax Collected	-459.79	-4,216.96
Total Sales Tax	-459.79	1,205.96
Warehouse Pack/Ship Supplies	0.00	8,156.42
Total Distribution Center Expenses	\$ 24,559.70	\$ 154,770.73
Distribution Center Net Income	\$ 9,495.90	\$ 118,861.55

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World Service Organization Income		
7th Tradition Contributions	\$ 3,103.26	\$ 39,990.68
Amazon	1,521.36	13,624.65
Barnes & Noble	0.00	1,246.14
Bank Interest	5.11	60.54
Seeding Program		
Sales Seeding Program	0.00	11,025.34
Seeding Program Expenses	0.00	-6,258.66
Total Seeding Program	0.00	4,766.68
Miscellaneous Income	2.10	440.50
World Service Organization Gross Income	\$ 4,631.83	\$ 60,129.19
World Service Organization Expenses		
Admin Wages	\$ 1,048.61	\$ 7,212.84
Conferences/Meetings		
Annual Business Conference		
ABC Miscellaneous	51.35	643.41
Meals/Drinks	0.00	1,289.20
Room Rental	0.00	675.18
Transportation/Lodging	0.00	8,996.38
Total Annual Business Conference	51.35	11,604.17
European Conference/Riga	518.09	1,043.09
Trustee Annual Meeting	0.00	5,215.12
Total Conferences/Meetings	569.44	17,862.38
Committees		
Board Book Initiative	47.13	932.46
Literature Committee		
Archive Expenses	0.00	93.00
Purchase	48.58	136.67
Audio Book Expense	0.00	2,190.00
Literature Committee - Other	0.00	316.50
Total Literature Committee	48.58	2,736.17
H & I Committee Expenses	89.13	766.69
MPS Committee Expenses	0.00	320.25
Total Committees	184.84	4,755.57
Executive Board Expenses	0.00	58.76
Insurance		
Liability	0.00	1,180.00
Total Insurance	0.00	1,180.00
Project Consultant	666.75	1,490.50
Taxes		
State Franchise Taxes	0.00	85.00
Total Tax	0.00	85.00
Web and Support	25.00	1,040.41
WSO Accounting Services	500.00	5,807.00
World Service Organization Net Income	\$ 2,994.64	\$ 39,492.46
Distribution Center and WSO Net Income	\$ 11,133.09	\$ 139,498.28