

Adult Children of Alcoholics World Service Organization Inc
Profit & Loss YTD Comparison
September 2014

	Sep 14	Jan - Sep 14
Distribution Center Income		
Fellowship Textbook Sales		
Fellowship Textbook Sales-Other	\$ 12,888.75	\$ 116,838.25
California Fellowship Txbk Sales	2,761.08	24,027.89
Cost-Fellowship Textbook	-4,713.38	-43,581.25
Total Fellowship Textbook Sales	10,936.45	97,284.89
Literature Sales-Other		
Literature sales-Other	2,286.18	19,863.67
Calif' Literature Sales-Other	547.65	4,745.24
Cost-Literature -Other	-981.79	-9,437.39
Total Literature Sales-Other	1,852.04	15,171.52
Medallion/Chips Sales		
Medallion/Chip Sales-Other	592.35	5,332.01
California Medallion/Chip Sales	107.25	1,365.79
Cost-Medallion/Chips	-409.54	-3,995.43
Total Medallion/Chips Sales	290.06	2,702.37
Meditation Book Sales		
Meditation Book Sales-Others	4,110.00	60,899.00
Calif' Meditation Book Sales	841.24	12,111.04
Cost-Meditation Book	-690.35	-9,452.23
Total Meditation Book Sales	4,260.89	63,557.81
Workbook Sales		
Workbook Sales-Other	7,385.00	61,162.34
California Workbook Sales	1,332.79	13,659.40
Cost-Workbooks	-2,223.02	-22,402.17
Total Workbook Sales	6,494.77	52,419.57
Shipping And Handling		
S/H Fellowship Textbooks	4,295.33	36,788.66
S/H Literature-Other	1,034.66	4,272.57
S/H Medallion/Chips	211.56	3,272.67
S/H Meditation Book	509.82	13,739.62
S/H Workbooks	2,049.47	15,488.36
Total Shipping And Handling	8,100.84	73,561.88
Shrinkage	-530.80	337.54
Total Distribution Center Income	\$ 31,404.25	\$ 305,035.58

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Distribution Center Expense		
Distribution Center Acct'g	\$ 1,300.00	\$ 12,050.00
Dues and Subscriptions	0.00	119.99
Freight Out		
UPS	7,671.20	54,253.09
USPS	1,859.81	13,723.87
Total Freight Out	9,531.01	67,976.96
Fellowship text expenses		
Design	0.00	160.00
Translations	400.00	659.00
Total Fellowship text expenses	400.00	819.00
Lodging/Travel	1,731.24	3,328.27
Merchant Fees		
Banks	35.00	254.59
PayPal Fee	1,232.14	11,162.90
Total Merchant Fees	1,267.14	11,417.49
Office Expenses		
Employee Administration	600.00	878.69
Gas & Electric	156.77	1,083.51
Misc. Expense	0.00	18.29
Office equipment/machines		
Computer Antivirus	69.95	69.95
Office equipment/machines - Other	0.00	59.99
Total Office equipment/machines	69.95	129.94
Office Supplies	72.72	1,944.26
Postage/Printing	3.92	103.49
Rent	1,454.65	8,533.94
Telephone/Internet Services	212.83	1,906.46
Total Office Expenses	2,570.84	14,598.58
Payroll		
Benefits	45.00	145.00
Mileage	0.00	51.02
Payroll Service Fees	88.50	692.86
Wages	7,212.57	53,033.58
Workers Compensation	654.96	5,586.53
Total Payroll	8,001.03	59,508.99
Repairs & Maintenance	0.00	390.33
Shopping Cart Expense	64.99	64.99
Sales Tax		
Sales Taxes Paid	0.00	5,422.92
California Sales Tax Collected	-495.77	-4,712.73
Total Sales Tax	-495.77	710.19
Warehouse Pack/Ship Supplies	754.04	8,910.46
Total Distribution Center Expense	\$ 25,124.52	\$ 179,895.25
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Net Distribution Center Income	\$ 6,279.73	\$ 125,140.33

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World Service Organization		
7th Tradition Contributions	\$ 10,326.59	\$ 50,317.27
Amazon	1,630.88	15,255.53
Barnes & Noble	389.40	1,635.54
Bank Interest	5.52	66.06
Seeding Program		
Sales Seeding Program	0.00	11,025.34
Seeding Program Expenses	0.00	-6,258.66
Total Seeding Program	0.00	4,766.68
Miscellaneous Income	45.00	485.50
Total World Service Organization Income	\$ 12,397.39	\$ 72,526.58

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World Service Organization Expenses		
Admin Wages	\$ 883.23	\$ 8,096.07
Conferences/Meetings		
Annual Business Conference		
ABC Miscellaneous	0.00	643.41
Meals/Drinks	0.00	1,289.20
Room Rental	0.00	675.18
Transportation/Lodging	0.00	8,996.38
Total Annual Business Conference	0.00	11,604.17
European Conference/Riga	358.77	1,401.86
Trustee Annual Meeting	0.00	5,215.12
Total Conferences/Meetings	358.77	18,221.15
Committees		
Board Book Initiative	326.30	1,258.76
Literature Committee		
Archive Expenses	0.00	93.00
Purchase	0.00	136.67
Audio Book Expense	0.00	2,190.00
Literature Committee - Other	0.00	316.50
Total Literature Committee	0.00	2,736.17
H & I Committee Expenses	76.08	842.77
MPS Committee		
MPS Committee Expenses	51.93	372.18
Total MPS Committee	51.93	372.18
Total Committees	454.31	5,209.88
Executive Board Expenses	26.00	84.76
Insurance		
Bond insurance	355.00	355.00
Liability	0.00	1,180.00
Total Insurance	355.00	1,535.00
Project Consultant	1,092.50	2,583.00
Tax		
State Franchise Taxes	0.00	85.00
Total Tax	0.00	85.00
Web and Support	136.36	1,176.77
WSO Accounting Services	500.00	6,307.00
Total World Service Organization Expenses	\$ 3,806.17	\$ 43,298.63
Net World Service Organization Income	\$ 8,591.22	\$ 29,227.95
Net Combined Income	\$ 14,870.95	\$ 154,368.28