Adult Children of Alcoholics World Service Organization Inc
Profit & Loss YTD Comparison
September 2015

	Sep 15	Jan - Sep 15
Distribution Center Income		
Fellowship Texbook Sales		
Fellowship Textbook Sales-Other	$ 16,297.20	$ 130,435.87
California FellowshipTxbk Sales	2,886.35	26,317.57
Cost-Fellowship Textbook	(5,479.60)	(42,722.27)
Total Fellowship Texbook Sales	13,703.95	114,031.17
Literature Sales-Other		
Literature sales-Other	3,253.35	25,555.88
Calif' Literature Sales-Other	770.97	4,911.81
Cost-Literature -Other	(1,363.88)	(9,948.23)
Total Literature Sales-Other	2,660.44	20,519.46
Medallion/Chips Sales		
Medallion/Chip Sales-Other	1,229.70	7,942.80
California Medallion/Chip Sales	281.62	1,863.27
Cost-Medallion/Chips	(966.61)	(5,860.70)
Total Medallion/Chips Sales	544.71	3,945.37
Meditation Book Sales		
Meditation Book Sales-Others	6,448.45	55,636.64
Calif' Meditation Book Sales	1,169.71	9,287.44
Cost-Meditation Book	(1,649.64)	(13,739.12)
Total Meditation Book Sales	5,968.52	51,184.96
Workbook Sales		
Workbook Sales-Other	7,942.50	69,280.36
California Workbook Sales	2,220.20	15,485.88
Cost-Workbooks	(3,145.19)	(25,190.88)
Total Workbook Sales	7,017.51	59,575.36
Shipping And Handling		
S/H Fellowship Textbooks	5,001.37	43,827.25
S/H Literature-Other	671.09	6,269.23
S/H Medallion/Chips	203.00	2,144.99
S/H Meditation Book	762.82	6,415.85
S/H Workbooks	1,904.60	16,426.13
Total Shipping And Handling	8,542.88	75,083.45
Shrinkage	1,094.07	1,307.67
Total Distribution Center Income	$ 39,532.08	$ 325,647.44
Distribution Center Expense		
Distribribution.Center Acct'g	2,094.04	14,089.06
Fellowship text expenses		
Design	-	967.00
Total Fellowship text expenses	-	967.00
Freight Out		
UPS	5,647.29	48,922.81
USPS	3,321.55	23,396.46
Total Freight Out	8,968.84	72,319.27
Lodging/Travel	-	4,408.46
Merchant Fees		
Banks	-	20.00
Paypal Fee	1,375.39	12,011.16
Total Merchant Fees	1,375.39	12,031.16

	Sep 15	Jan - Sep 15
Office Expenses		
PO Box rent	-	56.00
Employee Administration	-	217.50
Gas & Electric	172.80	1,141.85
Office equipment/machines		
Computer Rack Space	151.11	1,150.46
Computer Anitvirus/Support	-	249.97
Small Computer Assessories	-	67.07
Total Office equipment/machines	151.11	1,467.50
Office Supplies	403.98	2,697.51
Postage/Printing	2.94	206.22
Rent	1,440.61	13,049.41
Telephone/Internet Services	213.97	1,922.56
Total Office Expenses	2,385.41	20,758.55
Payroll		
Benefits	30.00	326.00
Wages	5,691.20	70,856.65
Employer Payroll Taxes	435.38	6,747.72
Payroll Service Fees	51.19	626.35
Workers Compensation	1,504.25	12,779.11
Total Payroll	7,712.02	91,335.83
Repairs & Maintenance	-	1,935.61
Shopping Cart Expense	1,376.56	12,990.64
Sales Tax		
Sales Taxes Paid	-	5,541.93
California Sales Tax Collected	(622.16)	(5,021.94)
Total Sales Tax	(622.16)	519.99
Storage	160.00	853.76
Warehouse Pack/Ship Supplies	1,701.20	8,318.36
Total Distribution Center Expense	25,151.30	240,527.69
Net Distribution Center Income	$ 14,380.78	$ 85,119.75

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World Service Organization Income		
7th Tradition Contributions	$ 3,631.98	$ 50,853.91
Audio books	987.26	6,303.85
Ebooks	1,539.23	12,476.94
Bank Interest	5.96	45.02
ComLine Subscriptions	-	-
Seeding Program		
Sales Seeding Program	-	1,037.42
Seeding Program Expenses	-	(586.24)
Total Seeding Program	-	451.18
Miscellaneous Income	40.00	422.86
Total World Service Organization Income	6,204.43	70,553.76
World Service Organization Expense		
Conferences/Meetings		
2016 ABC	2,500.00	2,526.00
2015 ABC		
ABC Miscellaneous	-	936.70
Meals/Drinks	-	1,594.86
Room Rental	-	1,307.50
Transportation/Lodging	-	10,685.09
Total 2015 ABC	-	14,524.15
European Conference/Helsinki	-	2,266.46
Trustee Annual Meeting	611.17	611.17
Total Conferences/Meetings	3,111.17	19,927.78
Executive Board Expenses	-	92.24
Insurance		
Liability	-	1,198.00
Total Insurance	-	1,198.00
License & Permits	-	85.00
Programs/Projects		
Finance Committee	-	375.00
Board Book Initiative	-	921.15
EU Committee	-	154.90
Hospitals & Institutions	142.29	1,348.86
Lights On Initiative	-	342.29
Literature Development		
Lit-Misc Expense	-	133.57
Complimentary Copies	34.52	664.25
Total Literature Development	34.52	797.82
Member & Public Services		
MPS Committee Expenses	-	134.91
Total Member & Public Services	-	134.91
Total Programs/Projects	176.81	4,074.93

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	Sep 15	Jan - Sep 15
Special Workers		
Admin Wages	1,332.80	11,588.53
Design Editor Wages	3,540.00	29,101.35
MPS-Wages	1,141.25	3,547.50
Technical Consultant	-	859.35
SW-Employer Taxes	492.48	4,334.60
SW-Payroll Service Fee	61.21	453.45
SW-Workers' Compensation	69.71	1,684.31
Total Special Workers	6,637.45	51,569.09
Web and Support	176.45	376.45
WSO Accounting Services	687.50	7,148.26
WSO Telephone/Internet Services	-	65.40
Total World Service Organization Expense	$ 10,789.38	$ 84,537.15
Net World Service Organization Income	$ (4,584.95)	$ (13,983.39)
Net Distribution Center and World Service	**$ 9,795.83**	**$ 71,136.36**