# Adult Children of Alcoholics World Service Organization Inc
## Profit & Loss YTD Comparison
**October 2015**

| | Oct 15 | Jan - Oct 15 |
|---|---|---|
| **Districbution Center:** | | |
| **Distribution Center Income** | | |
| **Fellowship Texbook Sales** | | |
| **Fellowship Textbook Sales-Other** | $ 14,886.40 | $ 145,322.27 |
| **California FellowshipTxbk Sales** | 2,935.65 | 29,253.22 |
| **Cost-Fellowship Textbook** | (5,503.49) | (48,225.76) |
| **Total Fellowship Texbook Sales** | 12,318.56 | 126,349.73 |
| **Literature Sales-Other** | | |
| **Literature sales-Other** | 3,253.35 | 28,809.23 |
| **Calif' Literature Sales-Other** | 459.90 | 5,371.71 |
| **Cost-Literature -Other** | (1,187.71) | (11,135.94) |
| **Total Literature Sales-Other** | 2,525.54 | 23,045.00 |
| **Medallion/Chips Sales** | | |
| **Medallion/Chip Sales-Other** | 634.35 | 8,577.15 |
| **California Medallion/Chip Sales** | 190.10 | 2,053.37 |
| **Cost-Medallion/Chips** | (505.04) | (6,365.74) |
| **Total Medallion/Chips Sales** | 319.41 | 4,264.78 |
| **Meditation Book Sales** | | |
| **Meditation Book Sales-Others** | 5,390.95 | 61,027.59 |
| **Calif' Meditation Book Sales** | 807.00 | 10,094.44 |
| **Cost-Meditation Book** | (1,432.06) | (15,171.18) |
| **Total Meditation Book Sales** | 4,765.89 | 55,950.85 |
| **Workbook Sales** | | |
| **Workbook Sales-Other** | 9,908.50 | 79,188.86 |
| **California Workbook Sales** | 1,482.83 | 16,968.71 |
| **Cost-Workbooks** | (3,484.11) | (28,674.99) |
| **Total Workbook Sales** | 7,907.22 | 67,482.58 |
| **Laundry List Workbooks** | | |
| **Laundy List Wkbk Sales-Other** | 5,218.75 | 5,218.75 |
| **California-Laundry List Wkbk** | 644.06 | 644.06 |
| **Cost-Laundry List Workbook** | (2,424.45) | (2,424.45) |
| **Total Laundry List Workbooks** | 3,438.36 | 3,438.36 |
| **Shipping And Handling** | | |
| **S/H Fellowship Textbooks** | 4,032.90 | 47,860.15 |
| **S/H Literature-Other** | 736.27 | 7,005.50 |
| **S/H Medallion/Chips** | 238.86 | 2,383.85 |
| **S/H Meditation Book** | 955.39 | 7,371.24 |
| **S/H Workbooks** | 2,585.49 | 19,011.62 |
| **S/H Laundry List Workbook** | 1,597.55 | 1,597.55 |
| **Total Shipping And Handling** | 10,108.63 | 85,192.08 |
| **Shrinkage** | (305.97) | 1,001.70 |
| **Total Distribution Center Income** | 41,077.64 | 366,725.08 |

| | Oct 15 | Jan - Oct 15 |
|---|---|---|
| Distribution Center Expense | | |
| Distribribution.Center Acct'g | 2,141.86 | 16,230.92 |
| Fellowship text expenses | | |
| Design | - | 967.00 |
| Total Fellowship text expenses | - | 967.00 |
| Freight Out | | |
| UPS | 4,575.93 | 53,498.74 |
| USPS | 3,359.91 | 26,756.37 |
| Total Freight Out | 7,935.84 | 80,255.11 |
| Lodging/Travel | - | 4,408.46 |
| Merchant Fees | | |
| Banks | - | 20.00 |
| Paypal Fee | 1,544.44 | 13,555.60 |
| Total Merchant Fees | 1,544.44 | 13,575.60 |
| Office Expenses | | |
| PO Box rent | - | 56.00 |
| Employee Administration | - | 217.50 |
| Gas & Electric | 141.84 | 1,283.69 |
| Office equipment/machines | | |
| Computer Rack Space | 147.29 | 1,297.75 |
| Computer Anitvirus/Support | - | 249.97 |
| Small Computer Assessories | - | 67.07 |
| Total Office equipment/machines | 147.29 | 1,614.79 |
| Office Supplies | 589.40 | 3,286.91 |
| Postage/Printing | 2.45 | 208.67 |
| Rent | 1,440.61 | 14,490.02 |
| Telephone/Internet Services | 215.10 | 2,137.66 |
| Total Office Expenses | 2,536.69 | 23,295.24 |
| Payroll | | |
| Benefits | 30.00 | 356.00 |
| Wages | 4,786.14 | 75,642.79 |
| Employer Payroll Taxes | 363.29 | 7,111.01 |
| Payroll Service Fees | 51.20 | 677.55 |
| Workers Compensation | 2,143.91 | 14,923.02 |
| Total Payroll | 7,374.54 | 98,710.37 |
| Repairs & Maintenance | - | 1,935.61 |
| Shopping Cart Expense | 61.00 | 13,051.64 |
| Sales Tax | | |
| Sales Taxes Paid | 2,294.00 | 7,835.93 |
| California Sales Tax Collected | (543.85) | (5,565.79) |
| Total Sales Tax | 1,750.15 | 2,270.14 |
| Storage | 158.00 | 1,011.76 |
| Warehouse Pack/Ship Supplies | 952.46 | 9,270.82 |
| Total Distribution Center Expense | 24,454.98 | 264,982.67 |
| Net Distribution Center Income | $ 16,622.66 | $ 101,742.41 |

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| | Oct 15 | Jan - Oct 15 |
|---|---|---|
| **World Service Organization** | | |
| **World Service Organization Income** | | |
| **7th Tradition Contributions** | 4,894.67 | 55,748.58 |
| **Audio books** | 1,029.53 | 7,333.38 |
| **Ebooks** | 188.57 | 12,665.51 |
| **Bank Interest** | 6.19 | 51.21 |
| **ComLine Subscriptions** | - | - |
| **Seeding Program** | | |
| **Sales Seeding Program** | - | 1,037.42 |
| **Seeding Program Expenses** | - | (586.24) |
| **Total Seeding Program** | - | 451.18 |
| **Miscellaneous Income** | 30.00 | 452.86 |
| **Total World Service Organization Income** | 6,148.96 | 76,702.72 |
| **World Service Organization Expense** | | |
| **Conferences/Meetings** | | |
| **2016 ABC** | - | 2,526.00 |
| **2015 ABC** | | |
| **ABC Miscellaneous** | - | 936.70 |
| **Meals** | - | 1,594.86 |
| **Room Rental** | - | 1,307.50 |
| **Transportation/Lodging** | - | 10,685.09 |
| **Total 2015 ABC** | - | 14,524.15 |
| **European Conference/Helsinki** | 730.06 | 2,996.52 |
| **Trustee Annual Meeting** | - | 611.17 |
| **Total Conferences/Meetings** | 730.06 | 20,657.84 |
| **Executive Board Expenses** | 2,643.46 | 2,735.70 |
| **Insurance** | | |
| **Liability** | - | 1,198.00 |
| **Total Insurance** | - | 1,198.00 |
| **License & Permits** | - | 85.00 |
| **Programs/Projects** | | |
| **Finance Committee** | - | 375.00 |
| **Board Book Initiative** | 190.20 | 1,111.35 |
| **EU Committee** | - | 154.90 |
| **Hospitals & Institutions** | - | 1,348.86 |
| **Lights On Initiative** | - | 342.29 |
| **Literature Development** | | |
| **Complimentary Copies** | 377.26 | 1,041.51 |
| **Lit-Misc Expense** | 39.19 | 172.76 |
| **Project Consultant** | (800.00) | (800.00) |
| **Translation Costs** | 17,720.00 | 17,720.00 |
| **Total Literature Development** | 17,336.45 | 18,134.27 |
| **Member & Public Services** | | |
| **MPS Committee Expenses** | - | 134.91 |
| **Total Member & Public Services** | - | 134.91 |
| **Total Programs/Projects** | 17,526.65 | 21,601.58 |

## Adult Children of Alcoholics World Service Organization Inc
# Profit & Loss YTD Comparison
**October 2015**

| | Oct 15 | Jan - Oct 15 |
|---|---|---|
| **Special Workers** | | |
| **Admin Wages** | 1,258.43 | 12,846.96 |
| **Design Editor Wages** | 3,060.00 | 32,161.35 |
| **MPS-Wages** | 1,166.00 | 4,713.50 |
| **Technical Consultant** | - | 859.35 |
| **SW-Employer Taxes** | 456.56 | 4,791.16 |
| **SW-Payroll Service Fee** | 61.20 | 514.65 |
| **SW-Workers' Compensation** | 92.74 | 1,777.05 |
| **Total Special Workers** | 6,094.93 | 57,664.02 |
| **Web and Support** | 256.45 | 632.90 |
| **WSO Accounting Services** | 762.50 | 7,910.76 |
| **WSO Telephone/Internet Services** | - | 65.40 |
| **Total World Service Organization Expense** | 28,014.05 | 112,551.20 |
| **Net World Service Organization Income** | $ (21,865.09) | $ (35,848.48) |
| **Net World Service Organization and Distribution Center Income** | **$ (5,242.43)** | **$ 65,893.93** |