

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss YTD Comparison

February 2016

	Feb 16	Jan - Feb 16
Distribution Center		
Distribution Center Income		
Fellowship Textbook Sales		
Fellowship Textbook Sales-Other	\$ 15,047	\$ 32,145
California FellowshipTxbk Sales	2,111	5,273
Cost-Fellowship Textbook	(5,741)	(12,467)
Total Fellowship Textbook Sales	11,416	24,951
Literature Sales-Other		
Literature sales-Other	2,707	5,815
Calif' Literature Sales-Other	619	1,205
Cost-Literature -Other	(1,034)	(2,169)
Total Literature Sales-Other	2,291	4,851
Medallion/Chips Sales		
Medallion/Chip Sales-Other	694	1,710
California Medallion/Chip Sales	151	368
Cost-Medallion/Chips	(457)	(1,174)
Total Medallion/Chips Sales	387	904
Meditation Book Sales		
Meditation Book Sales-Others	7,912	14,163
Calif' Meditation Book Sales	610	1,841
Cost-Meditation Book	(2,306)	(4,042)
Total Meditation Book Sales	6,217	11,961
Workbook Sales		
Workbook Sales-Other	9,062	18,676
California Workbook Sales	1,316	3,144
Cost-Workbooks	(3,170)	(6,608)
Total Workbook Sales	7,208	15,212
Laundry List Workbooks		
Laundry List Wkbk Sales-Other	7,274	13,496
California-Laundry List Wkbk	1,408	3,054
Cost-Laundry List Workbook	(3,079)	(5,815)
Total Laundry List Workbooks	5,602	10,734
Shipping And Handling		
S/H Fellowship Textbooks	5,580	9,808
S/H Literature-Other	592	1,565
S/H Medallion/Chips	224	456
S/H Meditation Book	974	1,975
S/H Workbooks	2,140	4,201
S/H Laundry List Workbook	1,445	3,744
Total Shipping And Handling	10,955	21,748
Shrinkage		
Damaged	(10)	(10)
Over/Short Shipped	(7)	(7)
Replacement	(15)	(15)
Shrinkage - Other	87	(531)
Total Shrinkage	55	(563)
Total Distribution Center Income	44,132	89,797

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Distribution Center Expense		
Distribribution.Center Acct'g	2,523	4,323
Fellowship text expenses		
Design	-	575
Total Fellowship text expenses	-	575
Freight Out		
UPS	7,556	11,279
USPS	3,357	6,963
Total Freight Out	10,913	18,242
Merchant Fees		
Banks	43	58
Paypal Fee	1,613	3,373
Total Merchant Fees	1,656	3,431
Office Expenses		
Employee Administration	-	28
Gas & Electric	176	176
Office equipment/machines		
Computer Rack Space	256	405
Computer Anitvirus/Support	-	1,020
Total Office equipment/machines	256	1,425
Office Supplies	313	761
Rent	1,484	2,968
Telephone/Internet Services	216	697
Total Office Expenses	2,445	6,055
Payroll		
Benefits	60	125
Wages	5,074	9,469
Employer Payroll Taxes	703	1,311
Payroll Service Fees	51	143
Workers Compensation	1,556	2,845
Total Payroll	7,444	13,894
Shopping Cart Expense	1,511	2,795
Sales Tax		
Sales Taxes Paid	2,089	2,089
California Sales Tax Collected	(555)	(1,323)
Total Sales Tax	1,534	766
Storage	171	370
Warehouse Pack/Ship Supplies	961	2,128
Total Distribution Center Expense	29,158	52,578
Net Distribution Center Income	14,974	37,219

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World Service Organization		
World Service Organization Income		
7th Tradition Contributions	6,469	14,546
Audio books	1,004	1,758
Ebooks	1,416	2,928
Bank Interest	8	15
Miscellaneous Income	60	125
Total World Service Organization Income	8,957	19,371
World Service Organization Expense		
Conferences/Meetings		
2016 ABC		
2016 ABC-Equipment Rental	1,062	1,062
2016 ABC Facilities Rental	2,500	2,500
2016 ABC-Misc Expenses	26	26
2016 ABC-Attendee Registration	(4,045)	(4,045)
Total 2016 ABC	(457)	(457)
2016-European Conference/Riga	144	444
Trustee Annual Meeting	-	88
Total Conferences/Meetings	(314)	74
Executive Board Expenses	-	420
Insurance		
Liability	1,198	2,198
Total Insurance	1,198	2,198
Legal Fees	50	50
Programs/Projects		
Hospitals & Institutions	99	253
Literature Development		
Complimentary Copies	16	16
Total Literature Development	16	16
Member & Public Services		
MPS Committee Expenses	-	62
Total Member & Public Services	-	62
Total Programs/Projects	116	331
Special Workers		
Admin Wages	1,232	2,264
Design Editor Wages	3,465	6,705
MPS-Wages	602	2,010
SW-Employer Taxes	539	1,165
SW-Payroll Service Fee	68	168
SW-Workers' Compensation	59	119
Total Special Workers	5,965	12,431
WSO Accounting Services	590	1,169
Total World Service Organization Expens	7,606	16,675
Net World Service Income	1,351	2,697
Net Distribution Center and World Service Organization Income	\$ 16,325	\$ 39,916