

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

July 2017

	Jul 17	Jan - Jul 17
Distribution Centers Sales		
Sales		
Chips/Medallion Sales	\$ 1,729	\$ 11,470
Fellowship Textbook Sales	20,473	125,667
Laundry List Workbooks	3,092	27,637
Literature Sales-Other	3,164	18,994
Meditation Book Sales	6,800	45,074
Workbook Sales	12,192	69,118
Non-U.S. Literature sales	0	5,861
Total Sales	47,450	303,821
Intergroup Discount Sales		
IG Chips/Medallion Sales	70	3,449
IG-Fellowship Textbook Sales	2,268	18,739
IG Laundry List Workbook Sales	470	5,174
IG Literature Sales-Other	236	3,718
IG Meditation Book Sales	700	10,355
IG Workbook Sales	1,078	8,484
Total Intergroup Discount Sales	4,822	49,919
Shipping And Handling	8,974	64,721
Shrinkage		
Provision on Inventory	0	6,175
Shrinkage - Other	(9,597)	(11,029)
Total Shrinkage	(9,597)	(4,854)
Total Distribution Centers Sales	51,649	413,607
Cost of Goods Sold		
Cost-Chips/Medallions	585	6,450
Cost-Fellowship Textbook	8,301	53,215
Cost-Literature -Other	1,985	10,227
Cost-Laundry List Workbook	1,164	10,994
Cost-Meditation Book	1,468	11,910
Cost-Workbooks	3,658	22,317
Non-U.S. Literature Costs	0	3,028
Total COGS	17,161	118,141
Gross Profit	34,488	295,466
Distribution Centers Expenses		
Accounting-Distribution Center		
Write up Services	0	9,862
Accounting-Distribution Center - Other	2,238	2,238
Total Accounting-Distribution Center	2,238	12,100
Dues and Subscriptions	0	46
Freight Out		
UPS	6,200	29,466
USPS	1,088	10,758
Freight Out - Other	1,408	9,682

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

July 2017

	Jul 17	Jan - Jul 17
Total Freight Out	8,696	49,906
Fulfillment, Amazon UK	136	3,357
Fulfillment, Amazon US	9,837	23,370
Fulfillment, Ware-Pak	3,956	36,744
Lodging/Travel	585	5,125
Merchant Fees		
PayPal Fee	1,216	10,307
Total Merchant Fees	1,216	10,307
Office Expenses		
Employee Administration	0	2,297
Gas & Electric	238	910
Misc. Expense	0	60
Office Supplies	730	1,816
Postage/Printing	0	85
Telephone/Internet Services	164	1,122
Office Expenses - Other	0	182
Total Office Expenses	1,132	6,472
Payroll		
General Manager	5,385	10,769
Staffing Services	0	5,764
Mileage	0	6
Wages	3,675	22,628
Employer Payroll Taxes	869	3,927
Payroll Service Fees	57	487
Workers Compensation	708	7,690
Total Payroll	10,694	51,271
Repairs & Maintenance	0	2,690
Rents		
Bang Storage	135	315
Rent-Distribution Center	2,938	15,118
Storage Locker	0	931
Total Rents	3,073	16,364
Sales Tax		
Sales Taxes Paid	2,545	5,004
Sales Tax Paid on Purchases	505	505
CA/IL Sales Tax Collected	(460)	(4,601)
Total Sales Tax	2,590	908
Technology (IT)		
Backup	0	100
Computer Antivirus/Support	240	255
Computer Rack Space	0	1,015
Small Computer Accessories	88	88
Website/Shopping Cart Expense	2,140	15,558
Total Technology (IT)	2,468	17,016

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

July 2017

	Jul 17	Jan - Jul 17
Warehouse Pack/Ship Supplies	379	1,113
Total Distribution Centers Expenses	47,000	236,789
Net Distribution Centers Income	(12,512)	58,677
World Service Organization		
ABC AWC Audio	117	1,663
7th Tradition Contributions	6,343	45,805
Audio books	2,631	8,362
E-books	87	11,169
Bank Interest	9	63
Miscellaneous Income	0	10
Refund 2016 W.C.	8,300	24,665
Total World Service Organization	17,487	91,737
World Service Organization Expense		
Accounting-WSO Write up service	1,921	9,299
Audit Services	3,278	20,878
Conferences/Meetings		
2017 ABC/AWC		
2017 AWC		
AWC Scholarship Donations	0	(143)
AWC Registration Receipts	0	(14,270)
AWC Literature Sales	0	(365)
AWC Meal Expen' Net of Receipts	0	(8,038)
AWC Printing	0	641
AWC Other Expenses	0	2,042
Total 2017 AWC	0	(20,133)
2017 ABC		
ABC Lunch/Banquet Net Receipts	0	(2,886)
ABC Conference Expense	0	793
ABC Printing	0	2,788
ABC F&BTravel/Meals	568	18,910
ABC AWC Hotel/Meeting room	0	31,411
Total 2017 ABC	568	51,016
Total 2017 ABC/AWC	568	30,883
2017 European Conference/Madrid	0	911
Trustee Annual/Strategic Meet'g	1,500	1,500
Total Conferences/Meetings	2,068	33,294
Committees		
Audit Committee	0	815
European Committee	60	4,724
Executive Board Committee	0	312
Literature Development Com'		
ISBN	0	252
Adobe Creative Cloud	0	99
Audio/E-Book Expense	0	1,125

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

July 2017

	Jul 17	Jan - Jul 17
Complimentary Copies	9	383
Translation Costs	0	1,828
Total Literature Development Com'	9	3,687
Member & Public Services Com'		
Hospitals & Institutions Com'	185	295
MPS Literature Sales	(2,998)	(2,998)
MPS Committee Expenses	3,816	4,047
Total Member & Public Services Com'	1,003	1,344
Total Committees	1,072	10,882
Insurance		
Liability	0	2,269
Total Insurance	0	2,269
License & Permits	0	25
Programs/Projects		
Board Book Initiative	90	513
Total Programs/Projects	90	513
Special Workers		
Admin Wages	1,614	11,433
Design Editor Wages	3,780	25,725
Meeting Transcription Services	0	658
MPS-Wages	0	4,538
SW-Employer Taxes	413	3,838
SW-Payroll Service Fee	53	452
SW-Workers' Compensation	58	594
Total Special Workers	5,918	47,238
Tax		
Government Fees	0	11
Total Tax	0	11
Total World Service Organization Expense	14,347	124,409
Net World Service Organization Income	3,140	(32,672)
Net Distribution Centes and World Service Organization Income	\$ (9,372)	\$ 26,005