



Distribution Center Progress Report for the month of October 2019

<p>1 October Visit</p>	<ul style="list-style-type: none">• Our Trustees were finally able to meet, greet and inspect the Signal Hill distribution facility and staff. It was wonderful to see you all and to answer questions about the operation.• SH warehouse  <ul style="list-style-type: none">• SH Break Area 
<p>2 Inventory Project</p>	<ul style="list-style-type: none">• In an effort to reduce system data variances in the inventory process, the DCOC will be looking in to integrating an IMS (inventory management system) program to the operations data base. The search for an all-inclusive program has begun and implementation will be scheduled after an adequate system has been decided on.

3 Meeting & intergroup Statistics

- Meeting & IG stats as of 11/8/2019

Meeting	
Total Meetings	5173
Active Meetings	2398
Expired Meetings	2775
New Meeting Request	0
Udgate Meeting Request	0

Intergroup	
Total Intergroup	101
New Intergroup	0
Udgate Intergroup	0

Regions	
Total Regions	1
New Regions	0
Udgate Regions	0

4 Top Sellers SH

- As an FYI here are some details on our top selling items from our Signal Hill DC over the last month.

Top products by units sold	View report
ACA Recovery Chips	2,041
Newcomer Booklet	1,852
7th Tradition Donation	1,196
Twelve Steps of Adult Children (Spiral Bound)	929
ACA Fellowship Text (Hardcover)	921

<p>5 October Sales Snapshot Amazon FBA US</p>	<p>Sales Dashboard Learn more</p> <div style="border: 1px solid #ccc; padding: 5px; margin-bottom: 10px;"> <p>Date Custom ▼ 10/01/2019 – 10/31/2019</p> <p>Fulfillment channel Both (Amazon and seller) ▼ Apply</p> </div> <p>Sales snapshot taken at November 8, 2019 9:47:16 AM PST</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th>Total order items</th> <th>Units ordered</th> <th>Ordered product sales</th> <th>Avg. units/order item</th> <th>Avg. sales/order item</th> </tr> </thead> <tbody> <tr> <td>1,820</td> <td>2,058</td> <td>\$35,479.25</td> <td>1.13</td> <td>\$19.49</td> </tr> </tbody> </table> <div style="margin-top: 10px;"> <p>Compare sales</p> <p>Compare What's this?</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 50%;"><input checked="" type="checkbox"/> Selected date range</td> <td style="width: 50%;"><input checked="" type="checkbox"/> Same date range one year ago</td> </tr> <tr> <td>2,058 Units</td> <td>1,646 Units</td> </tr> <tr> <td>\$35,479.25</td> <td>\$25,685.00</td> </tr> </table> </div>	Total order items	Units ordered	Ordered product sales	Avg. units/order item	Avg. sales/order item	1,820	2,058	\$35,479.25	1.13	\$19.49	<input checked="" type="checkbox"/> Selected date range	<input checked="" type="checkbox"/> Same date range one year ago	2,058 Units	1,646 Units	\$35,479.25	\$25,685.00
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<p>6 Signal Hill Quick Start Guide</p>	<ul style="list-style-type: none"> The operating manual dubbed (The Quick Start Guide) has been assembled and posted in Dropbox for all to access. This is a living document and is subject to constant improvement. Thanks to all for your input and support. 																
<p>7 Product pipeline</p>	<p>Pending Quotes:</p> <ul style="list-style-type: none"> Identity Papers booklet 5k, 7.5k or 10k Good Enough Booklet 1k Newcomer Booklet 10k <p>In Production:</p> <ul style="list-style-type: none"> Laundry List Workbook 7.5k 																