

## Distribution Center Progress Report for March 2020

<b>1 COVID 19</b>	<p>On March 19, 2020 Governor Gavin Newsome issued a statewide “stay at home order” to all residents of the state of California. The governor made it clear that he was not making a suggestion but that it was an order for all Californians to stay at home. Signal Hill DC remained closed for a few days until we could determine if WSO business was allowable. After speaking with the Los Angeles county health supervisor it was determined that we were in fact allowed to continue operations. Signal Hill staff are observing all rules and taking precautions to avoid exposure. Between telecommuting and alternating attendance we are able to move forward without hindrance.</p>				
<b>2 Product pipeline</b>	<ul style="list-style-type: none"> <li>• COVID 19 has in some cases obstructed the flow of product.</li> <li>• Amazon will not receive anything considered non-essential. 792/ 100-03 YWB’s are being <b>Held in FBA receiving</b>. 1120/ 100-01 BRB’s are being <b>Held in FBA receiving</b>.</li> <li>• Attempts to ship Meditation Books from Bang to FBA are being made every morning and we will continue that effort until Amazon changes its policy.</li> </ul>				
<b>3 Shopify US Sales</b>	<div style="border: 1px solid #ccc; padding: 10px;"> <p><b>Total sales</b> <span style="float: right;"><a href="#">View report</a></span></p> <p style="font-size: 24px; font-weight: bold;">\$18,488.91</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 5px;">Online Store</td> <td style="text-align: right; padding: 5px;">\$18,385.30</td> </tr> <tr> <td style="padding: 5px;">Draft Orders</td> <td style="text-align: right; padding: 5px;">\$103.61</td> </tr> </table> <p><b>SALES OVER TIME</b></p> <p>The chart displays daily sales over the month of March. The y-axis represents sales in thousands of dollars, ranging from -30K to 10K. The x-axis shows dates from Mar 2 to Mar 30. The sales line starts around 2K on Mar 2, fluctuates slightly, and then drops sharply to approximately -25K on Mar 19, before recovering to near 0 by Mar 23 and remaining stable through Mar 30.</p> </div>	Online Store	\$18,385.30	Draft Orders	\$103.61
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Draft Orders	\$103.61				

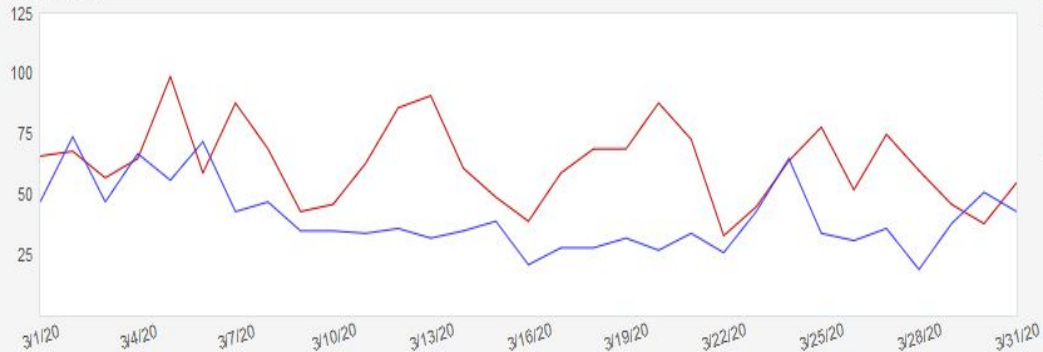
**4  
FBA  
US  
Sales**

**Sales snapshot** taken at April 9, 2020 2:26:42 PM PDT

Total order items	Units ordered	Ordered product sales	Avg. units/order item	Avg. sales/order item
<b>1,128</b>	<b>1,255</b>	<b>\$21,637.75</b>	<b>1.11</b>	<b>\$19.18</b>

**Compare sales**

Units ordered



Compare	<input checked="" type="checkbox"/> Selected date range	<input checked="" type="checkbox"/> Same date range one year ago
<a href="#">What's this?</a>	1,255 Units \$21,637.75	1,953 Units \$30,376.00

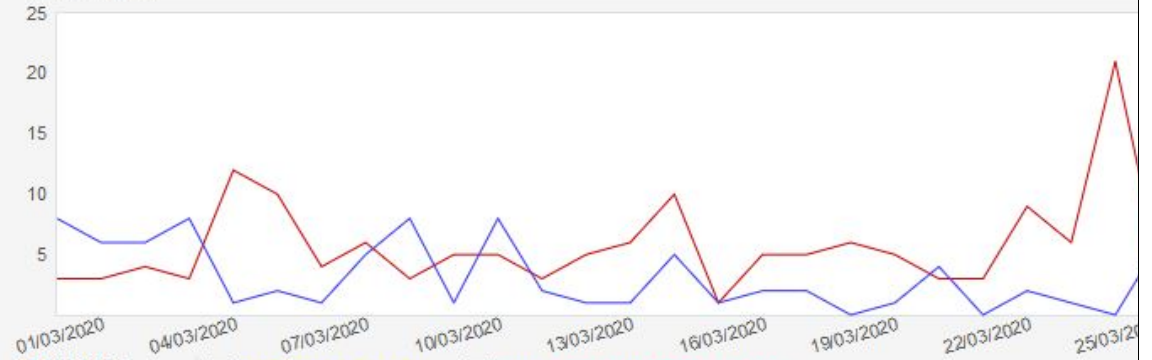
**5  
FBA  
UK  
Sales**

**Sales snapshot** taken at 9 April 2020 23:16:50 BDT

Total order items	Units ordered	Ordered product sales	Avg. units/order item	Avg. sales/order item
<b>95</b>	<b>100</b>	<b>£1,574.00</b>	<b>1.05</b>	<b>£16.57</b>

**Compare sales**

Units ordered



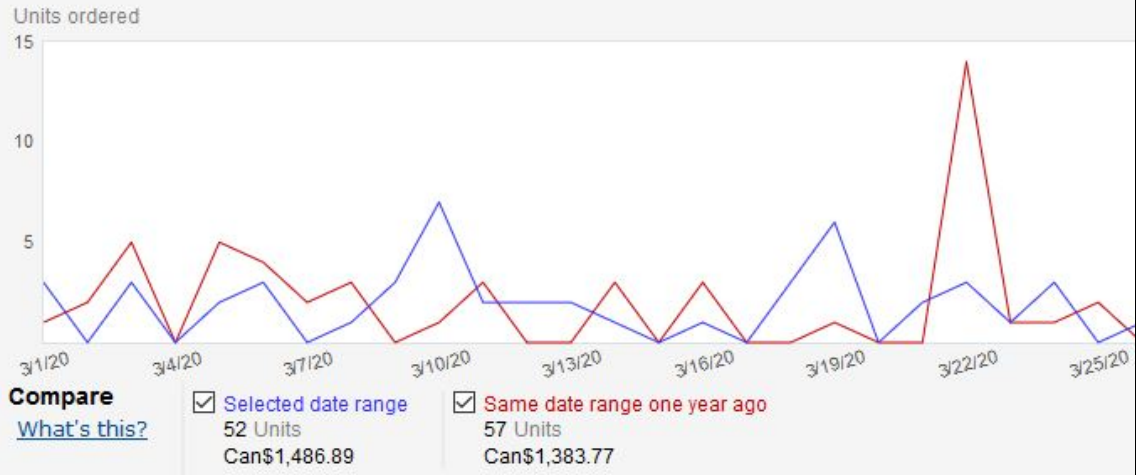
Compare	<input checked="" type="checkbox"/> Selected date range	<input checked="" type="checkbox"/> Same date range one year ago
<a href="#">What's this?</a>	100 Units	171 Units

**6  
FBA  
CA  
Sales**

**Sales snapshot** taken at April 9, 2020 3:19:45 PM PDT

Total order items	Units ordered	Ordered product sales	Avg. units/order item	Avg. sales/order item
<b>52</b>	<b>52</b>	<b>Can\$1,486.89</b>	<b>1</b>	<b>Can\$28.59</b>

**Compare sales**



**7  
Meeting  
Stats**

**Meeting**

Total Meetings	5439
Active Meetings	2540
Expired Meetings	2899
New Meeting Request	0
Update Meeting Request	0

**Intergroup**

Total Intergroup	106
New Intergroup	0
Update Intergroup	0

	<div style="border: 1px solid #ccc; padding: 10px; margin: 10px;"> <p><b>Regions</b></p> <hr style="border-top: 1px dashed #000;"/> <p>Total Regions <span style="float: right;">1</span></p> <hr style="border-top: 1px dashed #000;"/> <p>New Regions <span style="float: right;">0</span></p> <hr style="border-top: 1px dashed #000;"/> <p>Update Regions <span style="float: right;">0</span></p> <hr style="border-top: 1px dashed #000;"/> </div>