

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

December 2021

	<u>Dec 21</u>	<u>Nov 21</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
4010 · Shopify Revenue	47 966,61	74 164,57	-26 197,96
4030 · Amazon Revenue	49 280,01	56 025,66	-6 745,65
4050 · Barnes & Noble Revenue	0,00	118,83	-118,83
4060 · Audible Revenue	4 457,55	0,00	4 457,55
4080 · 7th Traditions Contributions	44 726,83	15 234,03	29 492,80
4150 · European Sales	14,00	0,00	14,00
4200 · Other Revenue	2 725,25	8,76	2 716,49
Total Income	<u>149 170,25</u>	<u>145 551,85</u>	<u>3 618,40</u>
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	34 625,34	44 657,20	-10 031,86
5050 · Amazon COGS	40 227,73	30 711,70	9 516,03
5560 · International Printing Costs	2 887,12	0,00	2 887,12
Total COGS	<u>77 740,19</u>	<u>75 368,90</u>	<u>2 371,29</u>
Gross Profit	<u>71 430,06</u>	<u>70 182,95</u>	<u>1 247,11</u>
Expense			
6010 · Payroll Expense	22 256,69	22 791,00	-534,31
6030 · Payroll Taxes	2 252,81	1 871,69	381,12
6050 · Travel & Mileage Expense	4 439,98	7 302,78	-2 862,80
6054 · Contractors	5 104,64	7 199,74	-2 095,10
6057 · Events	10 174,93	860,82	9 314,11
6070 · Program Initiatives	4 207,89	0,00	4 207,89
6080 · Professional Fees	7 700,35	6 498,46	1 201,89
6090 · Technology IT Support	2 929,73	3 310,36	-380,63
6100 · License & Permits	104,00	0,00	104,00
6110 · Insurance Expense	239,58	239,58	0,00
6120 · Rent Expense	3 949,43	3 949,43	0,00
6130 · Utilities Expense	331,47	871,81	-540,34
6140 · Office Expense	1 212,66	1 293,00	-80,34
6150 · Dues and Subscriptions	56,04	206,04	-150,00
6160 · Repairs & Maintenance	0,00	2 000,00	-2 000,00
6190 · Tax Expense	97,00	5,00	92,00
6200 · Bank & Merchant Fees	4 045,49	4 328,81	-283,32
6210 · Depreciation & Amortization	1 225,16	1 225,16	0,00
9999 · Suspense	-1 401,39	726,91	-2 128,30
Total Expense	<u>68 926,46</u>	<u>64 680,59</u>	<u>4 245,87</u>
Net Ordinary Income	<u>2 503,60</u>	<u>5 502,36</u>	<u>-2 998,76</u>
Net Income	<u><u>2 503,60</u></u>	<u><u>5 502,36</u></u>	<u><u>-2 998,76</u></u>