

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

January 2022

	<u>Jan 22</u>	<u>Dec 21</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
4010 · Shopify Revenue	63 487,60	47 981,59	15 506,01
4030 · Amazon Revenue	68 658,84	49 101,05	19 557,79
4050 · Barnes & Noble Revenue	125,82	0,00	125,82
4060 · Audible Revenue	2 127,42	4 457,55	-2 330,13
4070 · Royalty Contract Revenue	609,40	0,00	609,40
4080 · 7th Traditions Contributions	35 077,28	44 726,83	-9 649,55
4150 · European Sales	39,69	14,00	25,69
4200 · Other Revenue	8,80	2 725,25	-2 716,45
Total Income	<u>170 134,85</u>	<u>149 006,27</u>	<u>21 128,58</u>
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	45 442,29	34 620,60	10 821,69
5050 · Amazon COGS	55 380,40	41 312,75	14 067,65
5560 · International Printing Costs	19,92	2 887,12	-2 867,20
Total COGS	<u>100 842,61</u>	<u>78 820,47</u>	<u>22 022,14</u>
Gross Profit	69 292,24	70 185,80	-893,56
Expense			
6010 · Payroll Expense	21 975,91	22 256,69	-280,78
6030 · Payroll Taxes	2 107,58	2 252,81	-145,23
6050 · Travel & Mileage Expense	4 732,21	4 439,98	292,23
6054 · Contractors	4 885,68	5 104,64	-218,96
6057 · Events	178,25	10 174,93	-9 996,68
6070 · Program Initiatives	17,79	4 207,89	-4 190,10
6080 · Professional Fees	5 290,35	7 700,35	-2 410,00
6090 · Technology IT Support	3 466,33	2 929,73	536,60
6100 · License & Permits	391,00	104,00	287,00
6110 · Insurance Expense	278,25	239,58	38,67
6120 · Rent Expense	3 990,85	3 949,43	41,42
6130 · Utilities Expense	642,04	331,47	310,57
6140 · Office Expense	1 619,90	1 212,66	407,24
6150 · Dues and Subscriptions	56,04	56,04	0,00
6160 · Repairs & Maintenance	495,85	0,00	495,85
6190 · Tax Expense	0,00	97,00	-97,00
6200 · Bank & Merchant Fees	4 007,72	4 045,49	-37,77
6210 · Depreciation & Amortization	1 169,24	1 225,16	-55,92
9999 · Suspense	614,07	-1 392,32	2 006,39
Total Expense	<u>55 919,06</u>	<u>68 935,53</u>	<u>-13 016,47</u>
Net Ordinary Income	<u>13 373,18</u>	<u>1 250,27</u>	<u>12 122,91</u>
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