

Adult Children of Alcoholics World Service Organization Inc

Profit & Loss

February 2022

	Feb 22	Jan 22	\$ Change
Ordinary Income/Expense			
Income			
4010 · Shopify Revenue	47 715,41	63 487,60	-15 772,19
4030 · Amazon Revenue	64 844,32	68 043,84	-3 199,52
4050 · Barnes & Noble Revenue	0,00	125,82	-125,82
4060 · Audible Revenue	0,00	2 127,42	-2 127,42
4070 · Royalty Contract Revenue	256,00	609,40	-353,40
4080 · 7th Traditions Contributions	28 626,45	35 077,28	-6 450,83
4150 · European Sales	9,34	39,69	-30,35
4200 · Other Revenue	7,67	8,80	-1,13
Total Income	141 459,19	169 519,85	-28 060,66
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	31 529,87	46 454,14	-14 924,27
5050 · Amazon COGS	44 943,26	54 385,69	-9 442,43
5560 · International Printing Costs	597,91	19,92	577,99
Total COGS	77 071,04	100 859,75	-23 788,71
Gross Profit	64 388,15	68 660,10	-4 271,95
Expense			
6010 · Payroll Expense	23 613,42	21 576,75	2 036,67
6030 · Payroll Taxes	2 132,33	2 107,58	24,75
6050 · Travel & Mileage Expense	2 674,59	4 732,21	-2 057,62
6054 · Contractors	6 248,16	4 885,68	1 362,48
6057 · Events	0,00	178,25	-178,25
6070 · Program Initiatives	394,99	17,79	377,20
6080 · Professional Fees	8 750,17	5 689,51	3 060,66
6090 · Technology IT Support	5 359,35	3 466,33	1 893,02
6100 · License & Permits	0,00	391,00	-391,00
6110 · Insurance Expense	278,25	278,25	0,00
6120 · Rent Expense	5 004,85	3 990,85	1 014,00
6130 · Utilities Expense	137,48	642,04	-504,56
6140 · Office Expense	1 049,22	1 619,90	-570,68
6150 · Dues and Subscriptions	136,70	56,04	80,66
6160 · Repairs & Maintenance	1 889,00	495,85	1 393,15
6180 · Warehouse Supplies	698,00	0,00	698,00
6200 · Bank & Merchant Fees	5 403,91	4 007,72	1 396,19
6210 · Depreciation & Amortization	1 169,24	1 169,24	0,00
9999 · Suspense	1 928,27	614,07	1 314,20
Total Expense	66 867,93	55 919,06	10 948,87
Net Ordinary Income	-2 479,78	12 741,04	-15 220,82
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