

Adult Children of Alcoholics World Service Organization
Profit & Loss
June 2022

	<u>Jun 22</u>	<u>May 22</u>	<u>\$ Change</u>
Income			
4010 · Shopify Revenue	48 151,07	47 715,37	435,70
4030 · Amazon Revenue	55 887,38	59 294,11	-3 406,73
4050 · Barnes & Noble Revenue	48,93	27,96	20,97
4060 · Audible Revenue	2 245,66	4 773,47	-2 527,81
4080 · 7th Traditions Contributions	19 169,55	28 651,64	-9 482,09
4200 · Other Revenue	2,50	422,50	-420,00
Total Income	<u>125 505,09</u>	<u>140 885,05</u>	<u>-15 379,96</u>
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	38 569,49	34 924,79	3 644,70
5050 · Amazon COGS	39 865,76	45 416,31	-5 550,55
5560 · International Printing Costs	435,54	0,00	435,54
Total COGS	<u>78 870,79</u>	<u>80 341,10</u>	<u>-1 470,31</u>
Gross Profit	<u>46 634,30</u>	<u>60 543,95</u>	<u>-13 909,65</u>
Expense			
6010 · Payroll Expense	29 354,35	26 032,92	3 321,43
6030 · Payroll Taxes	1 915,68	1 964,71	-49,03
6050 · Travel & Mileage Expense	0,00	3 371,95	-3 371,95
6054 · Contractors	6 815,76	8 853,24	-2 037,48
6056 · Trademarks	0,00	238,52	-238,52
6057 · Events	102,23	68,30	33,93
6070 · Program Initiatives	1 392,29	1 715,94	-323,65
6080 · Professional Fees	4 955,26	5 190,98	-235,72
6090 · Technology IT Support	2 965,25	4 154,43	-1 189,18
6110 · Insurance Expense	298,50	298,50	0,00
6120 · Rent Expense	8 694,05	6 018,85	2 675,20
6130 · Utilities Expense	570,42	521,02	49,40
6140 · Office Expense	92,23	813,28	-721,05
6150 · Dues and Subscriptions	113,74	113,74	0,00
6160 · Repairs & Maintenance	180,00	610,00	-430,00
6190 · Tax Expense	10,00	0,00	10,00
6200 · Bank & Merchant Fees	3 879,23	2 331,23	1 548,00
6210 · Depreciation & Amortization	1 180,39	1 185,83	-5,44
9999 · Suspense Costs	12 987,34	1 343,36	11 643,98
Total Expense	<u>75 506,72</u>	<u>64 826,80</u>	<u>10 679,92</u>
Net Income	<u><u>-28 872,42</u></u>	<u><u>-4 282,85</u></u>	<u><u>-24 589,57</u></u>