Adult Children of Alcoholics World Service Organization
Profit & Loss
October 2022

	Oct 22	Sep 22	$ Change
Income			
4010 · Shopify Revenue	54 987,31	48 301,70	6 685,61
4030 · Amazon Revenue	72 144,48	70 312,24	1 832,24
4050 · Digital Books Revenue	583,73	1 164,46	-580,73
4060 · Audible Revenue	2 237,90	4 827,08	-2 589,18
4080 · 7th Traditions Contributions	20 600,38	21 397,78	-797,40
4160 · International Sales	9 206,58	264,00	8 942,58
4200 · Other Revenue	5,20	4,77	0,43
Total Income	159 765,58	146 272,03	13 493,55
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	40 025,09	38 662,31	1 362,78
5050 · Amazon COGS	61 719,07	49 921,99	11 797,08
5150 · International COGS	7 083,90	284,37	6 799,53
Total COGS	108 828,06	88 868,67	19 959,39
Gross Profit	50 937,52	57 403,36	-6 465,84
Expense			
6010 · Payroll Expense	31 375,10	33 570,32	-2 195,22
6030 · Payroll Taxes	2 117,56	2 212,52	-94,96
6050 · Travel & Mileage Expense	3 175,68	150,00	3 025,68
6054 · Contractors	7 460,21	9 309,67	-1 849,46
6057 · Events	533,06	0,00	533,06
6070 · Program Initiatives	3 893,40	1 865,46	2 027,94
6080 · Professional Fees	6 932,08	8 517,85	-1 585,77
6090 · Technology IT Support	3 182,34	3 517,97	-335,63
6100 · License & Permits	90,00	0,00	90,00
6110 · Insurance Expense	311,34	324,16	-12,82
6120 · Rent Expense	9 057,40	9 057,40	0,00
6130 · Utilities Expense	528,06	958,51	-430,45
6140 · Office Expense	1 077,66	2 288,34	-1 210,68
6150 · Dues and Subscriptions	117,53	898,52	-780,99
6160 · Repairs & Maintenance	180,00	580,00	-400,00
6200 · Bank & Merchant Fees	2 163,89	2 593,17	-429,28
6210 · Depreciation & Amortization	1 184,47	1 194,67	-10,20
9999 · Suspense Costs	-364,30	4 462,43	-4 826,73
Total Expense	73 015,48	81 500,99	-8 485,51
Net Income	**-22 077,96**	**-24 097,63**	**2 019,67**