

Adult Children of Alcoholics World Service Organization
Profit & Loss
February 2023

	Feb 23	Jan 23	\$ Change
Income			
4010 · Shopify Revenue	63 993,70	68 961,62	-4 967,92
4030 · Amazon Revenue	70 357,41	87 745,25	-17 387,84
4050 · Digital Books Revenue	625,41	41,94	583,47
4060 · Audible Revenue	1 924,40	177,00	1 747,40
4080 · 7th Traditions Contributions	66 232,27	45 240,51	20 991,76
4160 · International Sales	0,00	4 794,00	-4 794,00
4200 · Other Revenue	28,61	23,46	5,15
Total Income	203 161,80	206 983,78	-3 821,98
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	40 735,89	45 837,55	-5 101,66
5050 · Amazon COGS	41 988,89	55 885,15	-13 896,26
5150 · International COGS	0,00	1 983,71	-1 983,71
Total COGS	82 724,78	103 706,41	-20 981,63
Gross Profit	120 437,02	103 277,37	17 159,65
Expense			
6010 · Payroll Expense	29 680,68	32 332,86	-2 652,18
6030 · Payroll Taxes	2 516,03	3 272,37	-756,34
6054 · Contractors	8 146,02	6 052,76	2 093,26
6070 · Program Initiatives	2 816,27	5 291,39	-2 475,12
6080 · Professional Fees	6 252,50	7 079,35	-826,85
6090 · Technology IT Support	4 453,77	4 021,55	432,22
6110 · Insurance Expense	435,01	566,83	-131,82
6120 · Rent Expense	9 057,40	9 057,40	0,00
6130 · Utilities Expense	835,75	719,84	115,91
6140 · Office Expense	3 686,93	650,75	3 036,18
6150 · Dues and Subscriptions	117,53	194,01	-76,48
6160 · Repairs & Maintenance	180,00	180,00	0,00
6200 · Bank & Merchant Fees	3 533,81	1 987,30	1 546,51
6210 · Depreciation & Amortization	1 384,08	1 372,16	11,92
9999 · Suspense Costs	1 186,71	-6 998,97	8 185,68
Total Expense	74 282,49	65 779,60	8 502,89
Net Income	46 154,53	37 497,77	8 656,76