

Adult Children of Alcoholics World Service Organization
Statement of Activities
March 2023

	<u>Mar 23</u>	<u>Feb 23</u>	<u>\$ Change</u>
Income			
4010 · Shopify Revenue	62 713,19	63 993,70	-1 280,51
4030 · Amazon Revenue	79 773,13	70 455,92	9 317,21
4050 · Digital Books Revenue	843,85	625,41	218,44
4060 · Audible Revenue	4 263,84	1 924,40	2 339,44
4080 · 7th Traditions Contributions	55 114,76	66 232,27	-11 117,51
4160 · International Sales	16 382,08	0,00	16 382,08
4200 · Other Revenue	124,05	28,61	95,44
Total Income	<u>219 214,90</u>	<u>203 260,31</u>	<u>15 954,59</u>
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	48 370,11	41 735,89	6 634,22
5050 · Amazon COGS	45 430,82	42 003,74	3 427,08
5150 · International COGS	6 622,77	0,00	6 622,77
Total COGS	<u>100 423,70</u>	<u>83 739,63</u>	<u>16 684,07</u>
Gross Profit	<u>118 791,20</u>	<u>119 520,68</u>	<u>-729,48</u>
Expense			
6010 · Payroll Expense	32 038,99	29 680,68	2 358,31
6030 · Payroll Taxes	2 395,14	2 516,03	-120,89
6054 · Contractors	8 780,96	8 146,02	634,94
6070 · Program Initiatives	10 134,67	2 816,27	7 318,40
6080 · Professional Fees	7 282,34	6 252,50	1 029,84
6090 · Technology IT Support	3 139,12	5 052,77	-1 913,65
6110 · Insurance Expense	437,00	435,01	1,99
6120 · Rent Expense	12 934,63	9 057,40	3 877,23
6130 · Utilities Expense	564,10	835,75	-271,65
6140 · Office Expense	1 067,72	3 686,93	-2 619,21
6150 · Dues and Subscriptions	117,53	232,93	-115,40
6160 · Repairs & Maintenance	230,00	180,00	50,00
6200 · Bank & Merchant Fees	1 308,25	3 533,81	-2 225,56
6210 · Depreciation & Amortization	1 384,08	1 384,08	0,00
9999 · Suspense Costs	3 202,50	1 186,71	2 015,79
Total Expense	<u>85 017,03</u>	<u>74 996,89</u>	<u>10 020,14</u>
Net Income	<u><u>33 774,17</u></u>	<u><u>44 523,79</u></u>	<u><u>-10 749,62</u></u>