

Adult Children of Alcoholics World Service Organization
Statement of Activities Budget vs. Actual
For the four months ended April 2023

	Jan - Apr 23	Budget	\$ Over Budget
Income			
4010 · Shopify Revenue	259,557.14	227,166.72	32,390.42
4030 · Amazon Revenue	304,654.56	338,766.64	-34,112.08
4050 · Digital Books Revenue	2,208.24	1,166.64	1,041.60
4060 · Audible Revenue	8,409.87	9,166.64	-756.77
4070 · Royalty Contract Revenue	4,025.84	1,066.64	2,959.20
4080 · 7th Traditions Contributions	212,058.50	135,600.00	76,458.50
4160 · International Sales	21,176.08	10,800.00	10,376.08
4200 · Other Revenue	502.00	566.72	-64.72
Total Income	812,592.23	724,300.00	88,292.23
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	179,597.38	156,739.49	22,857.89
5050 · Amazon COGS	195,851.10	235,666.72	-39,815.62
5150 · International COGS	9,624.02	7,633.36	1,990.66
5560 · International Printing Costs	0.00	1,433.36	-1,433.36
Total COGS	385,072.50	401,472.93	-16,400.43
Gross Profit	427,519.73	322,827.07	104,692.66
Expense			
6010 · Payroll Expense	123,010.37	130,101.24	-7,090.87
6030 · Payroll Taxes	10,273.39	10,356.86	-83.47
6050 · Travel & Mileage Expense	0.00	1,500.08	-1,500.08
6054 · Contractors	30,785.51	29,366.64	1,418.87
6056 · Trademarks	0.00	100.00	-100.00
6057 · Events	102.21	333.36	-231.15
6070 · Program Initiatives	20,715.81	7,400.00	13,315.81
6080 · Professional Fees	26,306.02	32,424.96	-6,118.94
6090 · Technology IT Support	14,839.54	18,539.51	-3,699.97
6100 · License & Permits	0.00	200.00	-200.00
6110 · Insurance Expense	1,875.84	1,020.36	855.48
6120 · Rent Expense	40,624.63	41,263.63	-639.00
6130 · Utilities Expense	2,671.37	2,860.00	-188.63
6140 · Office Expense	5,722.22	4,299.96	1,422.26
6150 · Dues and Subscriptions	662.00	833.32	-171.32
6160 · Repairs & Maintenance	770.00	1,466.64	-696.64
6190 · Tax Expense	190.00	333.36	-143.36
6200 · Bank & Merchant Fees	9,818.82	10,833.36	-1,014.54
6210 · Depreciation & Amortization	5,525.65	5,520.00	5.65
6400 · Other Expense	0.00	66.64	-66.64
9999 · Suspense Costs	-2,752.17		
Total Expense	291,141.21	298,819.92	-7,678.71
Net Income	136,378.52	24,007.15	112,371.37