

# Adult Children of Alcoholics World Service Organization

## Statement of Activities

for the months ended April 2023 and March 2023

	Apr 23	Mar 23	\$ Change	% Change
<b>Income</b>				
4010 · Shopify Revenue	63,888.63	62,713.19	1,175.44	1.87%
4030 · Amazon Revenue	66,555.35	79,896.80	-13,341.45	-16.7%
4050 · Digital Books Revenue	697.04	843.85	-146.81	-17.4%
4060 · Audible Revenue	2,044.63	4,263.84	-2,219.21	-52.05%
4070 · Royalty Contract Revenue	4,025.84	0.00	4,025.84	100.0%
4080 · 7th Traditions Contributions	45,470.96	55,114.76	-9,643.80	-17.5%
4160 · International Sales	0.00	16,382.08	-16,382.08	-100.0%
4200 · Other Revenue	325.88	124.05	201.83	162.7%
<b>Total Income</b>	<b>183,008.33</b>	<b>219,338.57</b>	<b>-36,330.24</b>	<b>-16.56%</b>
<b>Cost of Goods Sold</b>				
5000 · Shopify-Cost of Goods Sold	43,854.83	48,169.11	-4,314.28	-8.96%
5050 · Amazon COGS	52,332.31	45,629.90	6,702.41	14.69%
5150 · International COGS	1,017.54	6,622.77	-5,605.23	-84.64%
<b>Total COGS</b>	<b>97,204.68</b>	<b>100,421.78</b>	<b>-3,217.10</b>	<b>-3.2%</b>
<b>Gross Profit</b>	<b>85,803.65</b>	<b>118,916.79</b>	<b>-33,113.14</b>	<b>-27.85%</b>
<b>Expense</b>				
6010 · Payroll Expense	28,957.84	32,038.99	-3,081.15	-9.62%
6030 · Payroll Taxes	2,089.85	2,395.14	-305.29	-12.75%
6054 · Contractors	7,805.77	8,780.96	-975.19	-11.11%
6057 · Events	102.21	0.00	102.21	100.0%
6070 · Program Initiatives	2,473.48	10,134.67	-7,661.19	-75.59%
6080 · Professional Fees	5,691.83	7,282.34	-1,590.51	-21.84%
6090 · Technology IT Support	2,626.10	3,139.12	-513.02	-16.34%
6110 · Insurance Expense	437.00	437.00	0.00	0.0%
6120 · Rent Expense	9,575.20	12,934.63	-3,359.43	-25.97%
6130 · Utilities Expense	551.68	564.10	-12.42	-2.2%
6140 · Office Expense	115.82	1,268.72	-1,152.90	-90.87%
6150 · Dues and Subscriptions	117.53	117.53	0.00	0.0%
6160 · Repairs & Maintenance	180.00	230.00	-50.00	-21.74%
6190 · Tax Expense	190.00	0.00	190.00	100.0%
6200 · Bank & Merchant Fees	2,989.46	1,308.25	1,681.21	128.51%
6210 · Depreciation & Amortization	1,385.33	1,384.08	1.25	0.09%
9999 · Suspense Costs	-142.41	3,202.50	-3,344.91	-104.45%
<b>Total Expense</b>	<b>65,146.69</b>	<b>85,218.03</b>	<b>-20,071.34</b>	<b>-23.55%</b>
<b>Net Income</b>	<b>20,656.96</b>	<b>33,698.76</b>	<b>-13,041.80</b>	<b>-38.7%</b>