

WSO BOARD TREASURER'S REPORT
MAY 2023

**Adult Children of Alcoholics World Service Organization
Statement of Activities Budget vs. Actual**

For the five months ended May 2023

	<u>Jan - May 23</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Income			
4010 · Shopify Revenue	319,395.12	283,958.38	35,436.74
4030 · Amazon Revenue	379,759.88	423,458.31	-43,698.43
4050 · Digital Books Revenue	2,859.26	1,458.31	1,400.95
4060 · Audible Revenue	10,345.04	11,458.31	-1,113.27
4070 · Royalty Contract Revenue	4,025.84	1,333.31	2,692.53
4080 · 7th Traditions Contributions	246,358.18	167,900.00	78,458.18
4160 · International Sales	24,937.86	13,500.00	11,437.86
4200 · Other Revenue	716.61	708.38	8.23
Total Income	<u>988,397.79</u>	<u>903,775.00</u>	<u>84,622.79</u>
Cost of Goods Sold			
5000 · Shopify-Cost of Goods Sold	223,776.20	196,061.43	27,714.77
5050 · Amazon COGS	225,173.90	294,583.38	-69,409.48
5150 · International COGS	13,630.89	9,541.69	4,089.20
5560 · International Printing Costs	0.00	1,791.69	-1,791.69
Total COGS	<u>462,580.99</u>	<u>501,978.19</u>	<u>-39,397.20</u>
Gross Profit	525,816.80	401,796.81	124,019.99
Expense			
6010 · Payroll Expense	171,599.86	170,201.63	1,398.23
6030 · Payroll Taxes	14,422.80	12,946.09	1,476.71
6050 · Travel & Mileage Expense	1,654.77	1,875.07	-220.30
6054 · Contractors	40,819.25	36,033.31	4,785.94
6056 · Trademarks	0.00	125.00	-125.00
6057 · Events	102.21	416.69	-314.48
6070 · Program Initiatives	22,135.64	9,250.00	12,885.64
6080 · Professional Fees	34,618.86	42,031.25	-7,412.39
6090 · Technology IT Support	19,284.97	22,839.10	-3,554.13
6100 · License & Permits	0.00	250.00	-250.00
6110 · Insurance Expense	2,312.84	1,275.44	1,037.40
6120 · Rent Expense	50,199.83	51,457.83	-1,258.00
6130 · Utilities Expense	3,552.64	3,575.00	-22.36
6140 · Office Expense	6,551.12	5,374.96	1,176.16
6150 · Dues and Subscriptions	894.93	1,041.69	-146.76
6160 · Repairs & Maintenance	984.62	1,833.31	-848.69
6190 · Tax Expense	230.00	416.69	-186.69
6200 · Bank & Merchant Fees	11,970.91	13,541.69	-1,570.78
6210 · Depreciation & Amortization	6,942.98	6,900.00	42.98
6400 · Other Expense	0.00	83.31	-83.31
9999 · Suspense Costs	-2,590.72		
Total Expense	<u>385,687.51</u>	<u>381,468.06</u>	<u>4,219.45</u>
Net Income	<u><u>140,129.29</u></u>	<u><u>20,328.75</u></u>	<u><u>119,800.54</u></u>