Dear Trustees and Fellow ACA Members,

The unaudited financial statements for the month of August 2023 are posted on the ACA World Service Organization website at acawso.org. Click on Board Treasurer's Report on the side menu to view this report. Please note that Treasurer's reports are posted two months after the current month, so the report for August is posted in October.

#### SEVENTH TRADITION CONTRIBUTIONS REPORT

Seventh Tradition Contributions from members, meetings, groups, intergroups, and regions through this year to date are about 22.5% of Total Income compared to 17.1% for all of last year. This is a very promising improvement if it could be sustained, and the downward trend in contributions does not continue.

A big thank you to those who contributed to help ACA continue to meet the growing need of the program throughout the world. We need to sustain a higher level of regular contributions by increasing the number of contributors who sign up for a recurring monthly contribution.

WSO has created an electronic Seventh Tradition basket using Venmo @acawso for contributions from inside the US, and can also accept contributions worldwide through PayPal at treasurer@adultchildren.org. We can also accept Zelle transfers by sending them to the Zelle account treasurer@adultchildren.org. Contact finance@acawso.org for the details, if necessary. Please let your fellow travelers know ACA depends on contributions to fund the rapidly expanding fellowship services' needs.

#### **BALANCE SHEET**

The Balance Sheet, or Statement of Financial Position, shows that WSO's Total Current Assets of \$931,984 are 51% of the Total Assets of \$1,826,546. This percentage is significantly lower than last month because fixed assets increased by more than 700% with the new long-term lease of office and storage space. This lease is a sizeable change that impacts both assets and liabilities.

About 49% of the Total Current Assets are in cash or cash equivalents, 33% is in inventory, and the rest is in prepaid expenses and miscellaneous. \$150,000 of the cash or cash equivalents (such as certificates of deposit) is designated as the Prudent Reserve.

WSO's Total Current Liabilities of \$136,724 are 15.6% of Total Liabilities. Long-term liabilities of \$781,256 is due to the new multi-year lease of office and storage property as of August 1, 2023.

Total Equity of \$900,929 is up 22.5% from \$735,685 at the end of 2022.

Net Income is \$166,254.

#### **PROFIT & LOSS STATEMENT – CURRENT AND LAST MONTH**

The Profit & Loss Statement shows Total Income in August of \$208,578 is an increase of 9% from last month. Total Income includes sales from Shopify (the WSO retail store), Amazon, International, Digital Books, and 7<sup>th</sup> Tradition Contributions.

Contributions in August were \$33,873 which is a decrease of 15% over last month's total. The downward trend in contributions resumed this month after an uptick in July.

The combined Cost of Goods Sold (COGS) increased 14% from the prior month to \$101,222.

Total Income minus the Cost of Goods Sold leaves a Gross Profit of \$107,356 which is about 5% more than the previous month.

Total Expenses of \$88,469, which include payroll, overhead, and operating expenses, were up a modest 3% from the prior month.

Net Income for the current month is \$18,887 compared to \$16,694 for the previous month.

Measures in this report tend to fluctuate quite a bit from month to month. More significant are trends in the same direction over a few months, or substantial differences from prior years. The next report shows year-to-date results and is generally more reliable than monthly figures.

#### PROFIT & LOSS – ACTUAL TO BUDGET – YEAR TO DATE

This report shows how WSO has performed from the beginning of 2023 to the end of the current month compared to the adopted budget for the same period.

Total Income of \$1,547,751 exceeds the budgeted amount by just under 9%. Six of the eight categories of income are exceeding expectations. Amazon revenue is below expectations partly due to the WSO strategy to encourage purchases directly from WSO instead of from Amazon, where the profit margin is lower. Income from international sales is three times the amount expected.

The \$740,014 in Total Cost of Goods Sold is 8% lower than the budget projected at this point in the year.

Total Expenses of \$641,483 for the period from January 1 to the end of the current month are almost exactly as expected in the budget. Net income is \$166,254 compared to the expected deficit of \$-23,092.

If you have any questions after reviewing these financial statements and my summary report, please feel free to email me at treasurer@adultchildren.org or contact me on Slack at Bradford H.

In love and service, Bradford H, Treasurer ACA WSO

| tatement of Financial Position (Balance Sheet)                     |                 |               |
|--|-----------------|---------------|
| s of August 31, 2023 and July 31, 2023                             |                 |               |
|  | August 31, 2023 | July 31, 2023 |
| SETS   |                 |               |
| Current Assets   |                 |               |
| Checking/Savings<br>1000 · Cash & Cash Equivalents                 | 453,848.45      | 391,844.78    |
| Total Checking/Savings   | 453,848.45      | 391,844.78    |
| Accounts Receivable  | 400,040.40      | 001,044.70    |
| 1300 · Customer Receivable   | 9,320.74        | 7,879.99      |
| Total Accounts Receivable  | 9,320.74        | 7,879.99      |
| Other Current Assets   |                 |               |
| 1310 · Other Receivables   | 1,486.00        | 3,193.10      |
| 1320 · SHOPIFY-Shopping cart receivable                            | 2,764.77        | 2,296.05      |
| 1330 – Interest Receivable   | 1,084.17        | 0.00          |
| 1350 · Prepaid Expenses  | 159,432.36      | 234,092.73    |
| 1400 · Inventory Asset   | 304,047.07      | 268,511.66    |
| Total Other Current Assets   | 468,814.37      | 508,093.54    |
| Total Current Assets (Total Checking/Savings + AR + Other Current) | 931,983.56      | 1,016,187.08  |
| Fixed Assets   |                 |               |
| 1800 · Fixed Assets  | 235,686.48      | 232,686.74    |
| 1830 · ROU Assets (Leased Assets)                                  | 781,953.55      | 0.00          |
| 1860 · Accumulated Depreciation & Amortization                     | -123,077.76     | -121,642.85   |
| Total Fixed Assets   | 894,562.27      | 111,043.89    |
| DTAL ASSETS (Total Current plus Total Fixed Assets)                | 1,826,545.83    | 1,127,230.97  |
| ABILITIES & EQUITY   |                 |               |
| Liabilities  |                 |               |
| Current Liabilities  |                 |               |
| Accounts Payable 2000 · Accounts Payable                           | 10,157.00       | 9,333.21      |
|  | 10,157.00       | ,             |
| Total Accounts Payable   | 10,157.00       | 9,333.21      |
| Credit Cards<br>2011 · Bank of America-Corp Card #1794             | 8,194.13        | 12,772.28     |
| 2012 · Bank of America-Corp Card #1794                             | 1,562.05        | 907.10        |
| 2012 · Bank of America-Corp Card #0904                             | 1,626.17        | 7,562.44      |
| Total Credit Cards   | 11,382.35       | 21,241.82     |
| Other Current Liabilities  | 11,002.00       | 21,211.02     |
| 2100 · Payroll Liabilities   | 50,742.58       | 40,880.13     |
| 2130 · Other Liabilities   | 54,101.76       | 40,782.95     |
| 2200 · Accrued Liabilities   | 9,570.50        | 18,298.58     |
| 25500 · Sales Taxes Payable  | 8,406.75        | 6,283.21      |
| Total Other Current Liabilities                                    | 122,821.59      | 106,244.87    |
| Total Current Liabilities (Total AP + CC + Other Current)          | 144,360.94      | 136,819.90    |
| Long Term Liabilities  | 0.00            | 0.00          |
| 2300 · ROU Liability (Lease Liability)                             | 0.00            | 0.00          |
| Total Long Term Liabilities  | 781,256.00      | 0.00          |
| Total Liabilities (Total Current plus Total Long Term Liabilities) | 925,616.94      | 136,819.90    |
| Equity 22000 - Uprostricted Net Access                             | 744 740 00      | 745 405 00    |
| 32000 · Unrestricted Net Assets                                    | 714,719.08      | 715,135.69    |
| 32001 · Retained Earnings  | -722.52         | -722.52       |
| 32100 · Restricted Net Assets                                      | 20,678.59       | 20,261.98     |
| Net Income   | 166,253.74      | 147,367.15    |
| Total Equity   | 900,928.89      | 882,042.30    |

# WSO BOARD TREASURER'S REPORT, AUGUST 2023 Adult Children of Alcoholics World Service Organization

| atement of Activities (Profit and Los       | ss)         |            |           |
|---|-------------|------------|-----------|
| of August 31, 2023 and July 31, 2023        |             |            |           |
|   | August 2023 | July 2023  | \$ Change |
| Income                                      | August 2023 | July 2023  | \$ Change |
| 4010 · Shopify Revenue                      | 69,036.46   | 59,654.64  | 9,381.82  |
| 4030 · Amazon Revenue                       | 72,497.15   | 71,450.39  | 1,046.76  |
| 4050 · Digital Books Revenue                | 586.60      | 683.86     | -97.26    |
| 4060 · Audible Revenue                      | 2,297.97    | 4,382.82   | -2,084.85 |
| 4080 · 7th Traditions Contributions         | 33,873.30   | 39,870.81  | -5,997.51 |
| 4160 · International Sales                  | 24,801.67   | 14,630.00  | 10,171.67 |
| 4200 · Other Revenue                        | 5,484.81    | 595.77     | 4,889.04  |
| Total Income                                | 208,577.96  | 191,268.29 | 17,309.67 |
| Cost of Goods Sold                          |             | ,          | ,         |
| 5000 · Shopify-Cost of Goods Sold           | 47,425.13   | 42.072.78  | 5,352.35  |
| 5050 · Amazon COGS                          | 42,139.31   | 40,843.43  | 1,295.88  |
| 5150 · International COGS                   | 11,657.35   | 5,828.89   | 5,828.46  |
| Total COGS                                  | 101,221.79  | 88,745.10  | 12,476.69 |
| Gross Profit (Total Income less Total COGS) | 107,356.17  | 102,523.19 | 4,832.98  |
| Expense                                     | 101,000.11  | 102,020.10 | 1,002.00  |
| 6010 · Payroll Expense                      | 37,312.87   | 43,763.96  | -6,451.09 |
| 6030 · Payroll Taxes                        | 2,774.50    | 2,933.66   | -159.16   |
| 6050 · Travel & Mileage Expense             | 0.00        | 0.00       | 0.00      |
| 6054 · Contractors                          | 8,701.81    | 3,260.48   | 5,441.33  |
| 6057 · Events                               | 0.00        | 83.00      | -83.00    |
| 6070 · Program Initiatives                  | 2,050.04    | 2,000.49   | 49.55     |
| 6080 · Professional Fees                    | 7,301.92    | 9,998.20   | -2,696.28 |
| 6090 · Technology IT Support                | 4,271.86    | 2,791.25   | 1,480.61  |
| 6110 · Insurance Expense                    | 550.00      | 437.00     | 113.00    |
| 6120 · Rent Expense                         | 13,253.45   | 9,575.20   | 3,678.25  |
| 6130 · Utilities Expense                    | 1,452.95    | 1,478.33   | -25.38    |
| 6140 · Office Expense                       | -48.57      | 4,459.80   | -4,508.37 |
| 6150 · Dues and Subscriptions               | 304.22      | 232.93     | 71.29     |
| 6160 · Repairs & Maintenance                | 5,265.14    | 180.00     | 5,085.14  |
| 6190 - Tax Expense                          | 206.97      | 0.00       | 206.97    |
| 6200 · Bank & Merchant Fees                 | 3,875.20    | 3,212.03   | 663.17    |
| 6210 · Depreciation & Amortization          | 1,434.91    | 1,436.54   | -1.63     |
| 9999 · Suspense Costs                       | -237.69     | -13.24     | -224.45   |
| Total Expense                               | 88,469.58   | 85,829.63  | 2,639.95  |
| Income (Gross Profit less Total Expense)    | 18,886.59   | 16,693.56  | 2,193.03  |

| τā | atement of Activities (Actual to Bud        | iget - fear-to-Date)     |              |                   |
|----|---|--------------------------|--------------|-------------------|
| )  | the eight months ended August 31, 2023      |                          |              |                   |
|    |   |                          |              |                   |
|    |   | January – August<br>2023 | Budget       | \$ Over<br>Budget |
|    | Income                                      |                          |              |                   |
|    | 4010 · Shopify Revenue                      | 508,348.50               | 454,333.36   | 54,015.14         |
|    | 4030 · Amazon Revenue                       | 593,753.10               | 677,533.32   | -83,780.22        |
|    | 4050 · Digital Books Revenue                | 4,832.03                 | 2,333.32     | 2,498.71          |
|    | 4060 · Audible Revenue                      | 17,166.83                | 18,333.32    | -1,166.49         |
|    | 4070 · Royalty Contract Revenue             | 4,025.84                 | 2,133.32     | 1,892.52          |
|    | 4080 · 7th Traditions Contributions         | 347,993.81               | 246,100.00   | 101,893.81        |
|    | 4160 · International Sales                  | 64,369.53                | 21,600.00    | 42,769.53         |
|    | 4200 · Other Revenue                        | 7,260.88                 | 1,133.36     | 6,127.52          |
|    | Total Income                                | 1,547,750.52             | 1,423,500.00 | 124,250.52        |
|    | Cost of Goods Sold                          |                          |              |                   |
|    | 5000 · Shopify-Cost of Goods Sold           | 356,299.67               | 314,027.25   | 42,272.42         |
|    | 5050 · Amazon COGS                          | 352,431.68               | 471,333.36   | -118,901.68       |
|    | 5150 · International COGS                   | 31,282.60                | 15,266.68    | 16,015.92         |
|    | 5560 · Internat'l Printing Costs-ILSF       | 0.00                     | 2,866.68     | -2,866.68         |
|    | Total COGS                                  | 740,013.95               | 803,493.97   | -63,480.02        |
| C  | Gross Profit (Total Income less Total COGS) | 807,736.57               | 620,006.03   | 187,730.54        |
|    | Expense                                     |                          | ,            |                   |
|    | 6010 · Payroll Expense                      | 291,085.59               | 303,367.34   | -12,281.75        |
|    | 6030 · Payroll Taxes                        | 23,497.49                | 20,713.78    | 2,783.71          |
|    | 6050 · Travel & Mileage Expense             | 1,773.76                 | 3,900.04     | -2,126.28         |
|    | 6054 · Contractors                          | 61,297.48                | 56,533.32    | 4,764.16          |
|    | 6056 · Trademarks                           | 0.00                     | 200.00       | -200.00           |
|    | 6057 · Events                               | 245.27                   | 2,266.68     | -2,021.41         |
|    | 6070 · Program Initiatives                  | 28,423.48                | 14,800.00    | 13,623.48         |
|    | 6080 · Professional Fees                    | 59,169.71                | 67,350.00    | -8,180.29         |
|    | 6090 · Technology IT Support                | 31,552.05                | 32,425.97    | -873.92           |
|    | 6100 · License & Permits                    | 0.00                     | 400.00       | -400.00           |
|    | 6110 · Insurance Expense                    | 3,736.84                 | 2,040.68     | 1,696.16          |
|    | 6120 · Rent Expense                         | 82,603.68                | 85,973.91    | -3,370.23         |
|    | 6130 · Utilities Expense                    | 7,051.65                 | 5,720.00     | 1,331.65          |
|    | 6140 · Office Expense                       | 11,827.85                | 9,300.00     | 2,527.85          |
|    | 6150 · Dues and Subscriptions               | 1,549.61                 | 1,666.68     | -117.07           |
|    | 6160 · Repairs & Maintenance                | 6,659.76                 | 2,933.32     | 3,726.44          |
|    | 6190 · Tax Expense                          | 436.97                   | 666.68       | -229.71           |
|    | 6200 · Bank & Merchant Fees                 | 21,758.75                | 21,666.68    | 92.07             |
|    | 6210 · Depreciation & Amortization          | 11,231.76                | 11,040.00    | 191.76            |
|    | 6400 · Other Expense                        | 0.00                     | 133.32       | -133.32           |
|    | 9999 · Suspense Costs                       | -2,418.87                |              |                   |
|    | Total Expense                               | 641,482.83               | 643,098.40   | -1,615.57         |
| et | Income (Gross Profit less Total Expense)    | 166,253.74               | -23,092.37   | 189,346.11        |

| Meeting      | Contribution |
|--------------|--------------|
| ACA Haven    | 33.50        |
| AL Anonymous | 10.53        |
| Anonymous    | 40.00        |
| Anonymous    | 73.00        |
| Anonymous    | 200.00       |
| Anonymous    | 500.00       |
| Anonymous    | 10.00        |
| Anonymous    | 3.00         |
| Anonymous    | 126.87       |
| Anonymous    | 25.00        |
| Anonymous    | 197.00       |
| Anonymous    | 3.00         |
| Anonymous    | 10.00        |
| Anonymous    | 25.00        |
| Anonymous    | 5.00         |
| Anonymous    | 50.00        |
| Anonymous    | 20.00        |
| Anonymous    | 10.00        |
| Anonymous    | 2.00         |
| Anonymous    | 1.00         |
| Anonymous    | 2.00         |
| Anonymous    | 3.00         |
| Anonymous    | 2.00         |
| Anonymous    | 25.00        |
| Anonymous    | 5.00         |
| Anonymous    | 10.00        |
| Anonymous    | 1.00         |
| Anonymous    | 5.00         |
| Anonymous    | 25.00        |
| Anonymous    | 3.00         |
| Anonymous    | 4.00         |
| Anonymous    | 7.52         |
| Anonymous    | 5.00         |
| Anonymous    | 10.00        |
| Anonymous    | 10.00        |
| Anonymous    | 2.00         |
| Anonymous    | 2.00         |
| Anonymous    | 309.76       |
| Anonymous    | 3.00         |
| Anonymous    | 195.21       |
| Anonymous    | 3.00         |
| Anonymous    | 10.00        |
| Anonymous    | 4.00         |
| Anonymous    | 3.00         |
| Anonymous    | 20.00        |
| Anonymous    | 10.00        |
| Anonymous    | 20.00        |
| Anonymous    | 2.00         |
| Anonymous    | 50.00        |
| Anonymous    | 10.00        |
| Anonymous    | 10.00        |
| Anonymous    | 1.00         |
| Anonymous    | 46.32        |
| Anonymous    | 10.53        |
| Anonymous    | 30.98        |
| Anonymous    | 10.00        |
| 2            |              |

## 7<sup>th</sup> Tradition Contributions

| Meeting   | Contribution |
|-----------|--------------|
| Anonymous | 25.87        |
| Anonymous | 10.53        |
| Anonymous | 102.56       |
| Anonymous | 25.87        |
| Anonymous | 100.00       |
| Anonymous | 25.87        |
| Anonymous | 10.53        |
| Anonymous | 25.87        |
| Anonymous | 25.87        |
| Anonymous | 25.00        |
| Anonymous | 10.53        |
| Anonymous | 10.53        |
| Anonymous | 25.87        |
| Anonymous | 20.76        |
| Anonymous | 25.87        |
| Anonymous | 12.58        |
|           |              |
| Anonymous | 10.00        |
| Anonymous | 100.00       |
| Anonymous | 10.53        |
| Anonymous | 36.00        |
| Anonymous | 15.64        |
| Anonymous | 51.43        |
| Anonymous | 5.00         |
| Anonymous | 25.00        |
| Anonymous | 102.56       |
| Anonymous | 15.00        |
| Anonymous | 8.79         |
| Anonymous | 10.00        |
| Anonymous | 25.87        |
| Anonymous | 5.00         |
| Anonymous | 24.53        |
| Anonymous | 10.53        |
| Anonymous | 10.53        |
| Anonymous | 51.43        |
| Anonymous | 25.87        |
| Anonymous | 25.87        |
| Anonymous | 25.87        |
| Anonymous | 74.95        |
| Anonymous | 10.00        |
| Anonymous | 20.76        |
| Anonymous | 1.33         |
| Anonymous | 15.64        |
| Anonymous | 25.87        |
| Anonymous | 25.00        |
| Anonymous | 10.53        |
| Anonymous | 37.12        |
|           | 10.00        |
| Anonymous |              |
| Anonymous | 25.00        |
| Anonymous | 25.87        |
| Anonymous | 102.56       |
| Anonymous | 51.43        |
| Anonymous | 10.02        |
| Anonymous | 20.00        |
| Anonymous | 50.00        |
| Anonymous | 10.53        |
| Anonymous | 100.00       |
| Anonymous | 10.00        |
| Anonymous | 100.00       |
| Anonymous | 10.00        |
| Anonymous | 102.56       |
|           |              |

| Meeting                                    | Contribution    |
|--|-----------------|
| Anonymous                                  | 51.43           |
| Anonymous                                  | 50.00           |
| Anonymous                                  | 30.00           |
| Anonymous                                  | 22.35           |
| Anonymous                                  | 15.64           |
| Anonymous                                  | 10.00           |
| Anonymous                                  | 25.00           |
| Anonymous                                  | 5.42            |
| Anonymous                                  | 25.00           |
| Anonymous                                  | 3.00            |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 5.00            |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 10.00           |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 30.98           |
| Anonymous                                  | 25.00           |
| Anonymous                                  | 102.56          |
| Anonymous                                  | 242.51          |
| Anonymous                                  | 5.42            |
| Anonymous                                  | 25.00           |
| Anonymous                                  | 25.87           |
| Anonymous                                  | 10.00           |
| Anonymous                                  | 102.56          |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 15.64           |
| Anonymous                                  | 51.43           |
| Anonymous                                  | 15.64           |
| Anonymous                                  | 30.98           |
| Anonymous                                  | 30.00           |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 6.00            |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 10.70           |
| Anonymous                                  | 26.01           |
| Anonymous                                  | 5.60            |
| Anonymous                                  | 37.50           |
| Anonymous                                  | 77.02           |
| Anonymous                                  | 10.70           |
| Anonymous                                  | 10.70           |
| Anonymous                                  | 26.01           |
| Anonymous                                  | 30.98           |
| Anonymous                                  | 10.00           |
| Anonymous                                  | 10.53           |
| Anonymous                                  | 82.12           |
| Anonymous                                  | 10.00           |
| Anonymous                                  | 10.00<br>10.53  |
| AR Anonymous                               |                 |
| AR Anonymous<br>AUS0122                    | 5.42<br>325.55  |
|  | 325.55<br>19.59 |
| Australia Anonymous                        | 7.08            |
| Australia Anonymous<br>Australia Anonymous | 10.32           |
| Australia Anonymous                        | 10.32           |
| Australia Anonymous                        | 6.95            |
| Australia Anonymous                        | 3.09            |
| Australia Anonymous                        | 9.78            |
|  | 5.10            |

| Meeting      | Contribution |
|--------------|--------------|
| AZ Anonymous | 150.00       |
| AZ Anonymous | 10.00        |
| AZ Anonymous | 10.00        |
| AZ Anonymous | 25.87        |
| AZ Anonymous | 10.53        |
| AZ Anonymous | 10.53        |
| AZ0082       | 234.00       |
| AZ0129       | 255.93       |
| AZ0147       | 38.47        |
| AZ0173       | 48.00        |
| CA Anonymous | 118.16       |
| CA Anonymous | 72.00        |
| CA Anonymous | 130.75       |
| CA Anonymous | 25.00        |
| CA Anonymous | 50.00        |
| CA Anonymous | 25.00        |
| CA Anonymous | 100.00       |
| CA Anonymous | 42.40        |
| CA Anonymous | 50.00        |
| CA Anonymous | 867.29       |
| CA Anonymous | 10.00        |
| CA Anonymous | 7.00         |
|              | 3.00         |
| CA Anonymous |              |
| CA Anonymous | 20.00        |
| CA Anonymous | 3.00         |
| CA Anonymous | 10.00        |
| CA Anonymous | 2.00         |
| CA Anonymous | 10.53        |
| CA Anonymous | 10.53        |
| CA Anonymous | 5.42         |
| CA Anonymous | 20.00        |
| CA Anonymous | 15.00        |
| CA Anonymous | 10.00        |
| CA Anonymous | 10.53        |
| CA Anonymous | 10.53        |
| CA Anonymous | 10.53        |
| CA Anonymous | 15.64        |
| CA Anonymous | 20.76        |
| CA Anonymous | 25.87        |
| CA Anonymous | 25.87        |
| CA Anonymous | 3.37         |
| CA Anonymous | 25.00        |
| CA Anonymous | 10.53        |
| CA Anonymous | 5.00         |
| CA Anonymous | 25.00        |
| CA Anonymous | 2.35         |
| CA Anonymous | 25.87        |
| CA Anonymous | 10.53        |
| CA Anonymous | 25.00        |
| CA Anonymous | 3.00         |
| CA Anonymous | 103.30       |
| CA Anonymous | 10.53        |
| CA Anonymous | 20.00        |
| CA Anonymous | 5.00         |
| CA Anonymous | 5.00         |
| CA Anonymous | 10.00        |
| CA Anonymous | 25.87        |
| CA Anonymous | 10.53        |
| CA Anonymous | 10.53        |
| CA Anonymous | 5.00         |
|              |              |

| Meeting          | Contribution |
|------------------|--------------|
| CA Anonymous     | 5.42         |
| CA Anonymous     | 10.53        |
| CA Anonymous     | 10.00        |
| CA Anonymous     | 10.53        |
| CA Anonymous     | 12.58        |
| CA0218           | 102.56       |
| CA0837           | 186.00       |
| CA0940           | 100.00       |
| CA0993           | 5.00         |
| CA0993           | 5.00         |
| CA0993           | 10.00        |
| CA0993           | 5.00         |
| CA0993           | 3.00         |
|                  |              |
| CA1009           | 20.00        |
| CA1093           | 254.50       |
| CA1106           | 71.10        |
| CA1106           |              |
| CA1182           | 2.00         |
| CA1264           | 100.00       |
| CA1331           | 20.00        |
| CA1367           | 10.00        |
| CA1421           | 60.00        |
| CA1464           | 112.78       |
| CA1467           | 48.69        |
| CA1501           | 30.64        |
| CAN0141          | 189.89       |
| CAN0312          | 289.84       |
| CAN0318          | 2,668.56     |
| CAN0375          | 49.91        |
| Canada Anonymous | 882.99       |
| Canada Anonymous | 53.24        |
| Canada Anonymous | 7.33         |
| Canada Anonymous | 13.79        |
| Canada Anonymous | 10.53        |
| Canada Anonymous | 19.18        |
|                  |              |
| Canada Anonymous | 15.40        |
| Canada Anonymous | 25.87        |
| Canada Anonymous | 7.89         |
| Canada Anonymous | 14.89        |
| Canada Anonymous | 11.73        |
| Canada Anonymous | 10.64        |
| Canada Anonymous | 369.80       |
| Canada Anonymous | 25.35        |
| Canada Anonymous | 4.09         |
| Canada Anonymous | 25.87        |
| Canada Anonymous | 6.71         |
| Canada Anonymous | 51.43        |
| Canada Anonymous | 23.90        |
| Canada Anonymous | 13.79        |
| Canada Anonymous | 7.00         |
| CO Anonymous     | 25.87        |
| CO Anonymous     | 30.98        |
| CO Anonymous     | 20.00        |
| CO Anonymous     | 25.00        |
| CO Anonymous     | 10.00        |
| CO Anonymous     | 10.00        |
| CO Anonymous     | 10.53        |
| CO Anonymous     | 5.00         |
| CO Anonymous     | 20.76        |
| CO Anonymous     | 25.87        |
|                  | 20.01        |

| Meeting           | Contribution |
|-------------------|--------------|
| CO Anonymous      | 25.87        |
| CO Anonymous      | 20.00        |
| CO0039            | 94.38        |
| CO0079            | 132.25       |
| CO090             | 50.00        |
| CT Anonymous      | 10.00        |
| CT Anonymous      | 102.56       |
| СТ0096            | 40.00        |
| CT0132            | 123.00       |
| DC Anonymous      | 10.00        |
| DC Anonymous      | 5.42         |
| DC0021            | 36.50        |
| DE Anonymous      | 35.00        |
| DE006             | 219.00       |
| Denmark Anonymous | 8.41         |
| FL Anonymous      | 30.00        |
| FL Anonymous      | 8.85         |
| FL Anonymous      | 5.00         |
|                   | 102.56       |
| FL Anonymous      | 25.87        |
| FL Anonymous      |              |
| FL Anonymous      | 10.53        |
| FL Anonymous      | 10.53        |
| FL Anonymous      | 25.87        |
| FL Anonymous      | 2.35         |
| FL Anonymous      | 5.42         |
| FL Anonymous      | 25.87        |
| FL Anonymous      | 10.53        |
| FL Anonymous      | 5.42         |
| FL Anonymous      | 7.00         |
| FL0173            | 175.00       |
| FL0208            | 100.00       |
| FL0344            | 132.00       |
| FL0346            | 94.20        |
| France Anonymous  | 17.62        |
| GA Anonymous      | 600.00       |
| GA Anonymous      | 10.00        |
| GA Anonymous      | 10.00        |
| GA Anonymous      | 10.53        |
| GA0030            | 122.00       |
| GA0067            | 80.00        |
| GA0068            | 62.00        |
| GER0019           | 28.06        |
| Germany Anonymous | 28.86        |
| Germany Anonymous | 9.32         |
| Germany Anonymous | 24.27        |
| Germany Anonymous | 9.26         |
| Germany Anonymous | 8.94         |
| Germany Anonymous | 51.14        |
| Germany Anonymous | 25.46        |
| ID Anonymous      | 30.98        |
| ID Anonymous      | 10.53        |
| ID Anonymous      | 10.53        |
| IG0030            | 102.56       |
| IG0610            | 2,500.00     |
| IG0623            | 10.00        |
| IG0630            | 254.50       |
| IG0653            | 79.17        |
| IG1267            | 100.00       |
| IL Anonymous      | 10.53        |
| IL Anonymous      | 20.76        |
|                   | 20.10        |

| Meeting                      | Contribution   |
|------------------------------|----------------|
| IL Anonymous                 | 5.00           |
| IL Anonymous                 | 8.49           |
| IL Anonymous                 | 10.00          |
| IL0070                       | 75.00          |
| IL0147                       | 51.43          |
| IL0191                       | 75.00          |
| IN Anonymous                 | 102.56         |
| IN Anonymous                 | 10.53          |
| IN0063                       | 120.00         |
| IN0075                       | 310.80         |
| IN0078                       | 88.00          |
| India Anomymous              | 5.42           |
| Ireland Anonymous            | 40.00          |
| Israel Anonymous             | 5.00           |
| Japan Anonymous              | 5.42           |
| KY0023                       | 133.40         |
| KY0024                       | 133.30         |
| KY0025                       | 133.30         |
| LA Anonymous                 | 51.43          |
| M0115                        | 160.26         |
| MA Anonymous                 | 92.00          |
| MA Anonymous                 | 50.00          |
| MA Anonymous                 | 100.00         |
| MA Anonymous                 | 25.00          |
| MA Anonymous                 | 12.00          |
| MA Anonymous                 | 5.42           |
| MA Anonymous                 | 10.53          |
| MA Anonymous                 | 5.42           |
| MA Anonymous                 | 10.53          |
| MA Anonymous                 | 10.00          |
| MA Anonymous                 | 1.33           |
| MA Anonymous                 | 5.42           |
| MA0056                       | 125.00         |
| MA0078                       | 35.00          |
| Malta Anonymous              | 5.84           |
| MD Anonymous                 | 2.00           |
| MD Anonymous                 | 10.53          |
| MD Anonymous                 | 50.00          |
| MD Anonymous                 | 10.53          |
| MD Anonymous                 | 1.00           |
| MD Anonymous                 | 1.00           |
| MD Anonymous                 | 10.53          |
| MD Anonymous                 | 15.00          |
| MD Anonymous                 | 15.00          |
| MD Anonymous                 | 1.33           |
| MD Anonymous                 | 1.33           |
| ME Anonymous                 | 1,000.00       |
| MEX0042                      | 10.00          |
| MEX0042                      | 10.00          |
| MEX0042                      | 25.87          |
| Mexico Anonymous             | 24.29          |
| Mexico Anonymous             | 87.68<br>5.42  |
| MI Anonymous                 | 5.42<br>10.00  |
| MI Anonymous                 |                |
| MI Anonymous                 | 10.00<br>10.53 |
| MI Anonymous                 | 21.00          |
| MI0171<br>MNL Apopymous      | 100.00         |
| MN Anonymous                 | 95.36          |
| MN Anonymous<br>MN Anonymous | 20.00          |
|                              | 20.00          |

|   | Meeting          | Contribution    |
|---|------------------|-----------------|
|   | MN Anonymous     | 10.53           |
|   | MN Anonymous     | 10.53           |
| I | MN0096           | 65.00           |
|   | MN0126           | 76.99           |
|   | MO Anonymous     | 10.00           |
|   | MO0030           | 50.00           |
|   | MO0036           | 179.00          |
|   | MO0038           | 111.76          |
| I | MO0057           | 147.00          |
|   | MO0067           | 200.00          |
|   | MS Anonymous     | 5.42            |
|   | NC Anonymous     | 190.00          |
|   | NC Anonymous     | 280.00          |
|   | NC Anonymous     | 100.00          |
|   | NC Anonymous     | 10.53           |
|   | NC Anonymous     | 10.53           |
|   | NC Anonymous     | 25.87           |
|   | NC Anonymous     | 10.00           |
|   | NC Anonymous     | 25.00           |
|   | NC Anonymous     | 51.20           |
|   | NC Anonymous     | 20.76           |
|   | NC Anonymous     | 8.49            |
|   | NC Anonymous     | 20.76           |
|   | NC Anonymous     | 7.46            |
|   | NC0012           | 50.00           |
|   | NC0085           | 72.00           |
|   | NC0114           | 65.88           |
|   | NH0013           | 313.00          |
|   | NJ Anonymous     | 25.87           |
|   | NJ Anonymous     | 51.43           |
|   | NJ Anonymous     | 71.33           |
|   | NJ Anonymous     | 10.00           |
|   | NJ Anonymous     | 25.87           |
|   | NJ0142           | 7.46            |
|   | NJ0186           | 51.43           |
|   | NM Anonymous     | 66.00           |
|   | NM Anonymous     | 51.43           |
|   | NM Anonymous     | 10.53           |
|   | Norway Anonymous | 320.58          |
|   | Norway Anonymous | 25.09           |
|   | NV0024           | 100.00          |
|   | NY Anonymous     | 6.89            |
|   | NY Anonymous     | 5.00            |
|   | NY Anonymous     | 5.00            |
|   | NY Anonymous     | 10.00           |
|   | NY Anonymous     | 10.00           |
|   | NY Anonymous     | 10.00           |
|   | NY Anonymous     | 15.00           |
|   | NY Anonymous     | 25.87           |
|   | NY Anonymous     | 10.53           |
|   | NY Anonymous     | 10.53           |
|   | NY Anonymous     | 7.00            |
|   | NY Anonymous     | 10.00           |
|   | NY Anonymous     | 10.00           |
|   | NY Anonymous     | 10.00           |
|   | NY Anonymous     | 25.87           |
|   | NY Anonymous     | 35.00           |
|   | NY Anonymous     | 10.00           |
|   | NY Anonymous     | 20.76<br>102.56 |
| I | NY Anonymous     | 102.00          |
|   |                  |                 |

| Meeting          | Contribution |
|------------------|--------------|
| NY Anonymous     | 25.00        |
| NY Anonymous     | 25.00        |
| NY Anonymous     | 25.87        |
| NY Anonymous     | 25.87        |
| NY Anonymous     | 25.87        |
| NY Anonymous     | 51.43        |
| NY0080           | 300.00       |
| NY0157           | 41.21        |
| NY0160           | 25.00        |
| NY0176           | 240.00       |
| NY0176           | 20.40        |
| NY0213           | 24.50        |
| NY0236           | 363.00       |
| NY0242           | 10.00        |
| NY0247           | 13.00        |
| OH Anonymous     | 10.53        |
| OH0072           | 50.00        |
| OH0072<br>OH0078 | 50.00        |
|                  | 10.53        |
| OK Anonymous     | 30.00        |
| OK Anonymous     |              |
| OK Anonymous     | 10.00        |
| OK5004           | 40.30        |
| OR Anonymous     | 10.00        |
| OR Anonymous     | 10.53        |
| OR Anonymous     | 10.53        |
| OR Anonymous     | 10.53        |
| OR Anonymous     | 9.00         |
| OR Anonymous     | 15.64        |
| OR Anonymous     | 20.76        |
| OR Anonymous     | 10.53        |
| OR0154           | 16.67        |
| PA Anonymous     | 50.00        |
| PA Anonymous     | 5.00         |
| PA Anonymous     | 25.00        |
| PA Anonymous     | 10.53        |
| PA Anonymous     | 10.53        |
| PA Anonymous     | 7.00         |
| PA Anonymous     | 5.44         |
| PA Anonymous     | 15.64        |
| PA Anonymous     | 10.53        |
| PA Anonymous     | 5.42         |
| PA Anonymous     | 10.53        |
| PA Anonymous     | 50.00        |
| PA Anonymous     | 5.42         |
| PA Anonymous     | 25.87        |
| PA0102           | 10.53        |
| PA0103           | 2.00         |
| PA0104           | 5.00         |
| PA0105           | 2.00         |
| PA0123           | 1,000.00     |
| PA0123           | 2.00         |
| PA0123           | 2.00         |
| PA0173           | 90.00        |
| PA0174           | 2.00         |
| PA0174           | 2.00         |
| PA0623           | 10.00        |
| Region 5         | 130.00       |
|                  | 100.00       |

| Meeting               | Contribution   |
|-----------------------|----------------|
| RI Anonymous          | 10.53          |
| SC Anonymous          | 10.00          |
| SC0020                | 60.00          |
| SC0020                | 60.00          |
| Spain Anonymous       | 5.82           |
| Spain Anonymous       | 10.32          |
| SWE0116               | 90.14          |
| Sweden Anonymous      | 10.27          |
| Sweden Anonymous      | 55.35          |
| Switzerland Anonymous | 6.44           |
| Taiwan Anonymous      | 5.00           |
| TEL0023               | 25.00          |
| TEL0151               | 76.99          |
| TEL0176               | 10.00          |
| TEL0272               | 5.00           |
| TN Anonymous          | 500.00         |
|                       | 10.53          |
| TN Anonymous          | 25.87          |
| TN Anonymous          |                |
| TN Anonymous          | 25.00<br>10.53 |
| TN Anonymous          |                |
| TN Anonymous          | 15.64          |
| TN Anonymous          | 51.43          |
| TN Anonymous          | 5.42           |
| TN Anonymous          | 10.53          |
| TN0085                | 141.81         |
| TX Anonymous          | 40.00          |
| TX Anonymous          | 20.00          |
| TX Anonymous          | 25.87          |
| TX Anonymous          | 900.00         |
| TX Anonymous          | 255.93         |
| TX Anonymous          | 51.43          |
| TX Anonymous          | 15.00          |
| TX Anonymous          | 10.53          |
| TX Anonymous          | 2.35           |
| TX0092                | 79.00          |
| TX0096                | 74.00          |
| TX0111                | 50.00          |
| TX0117                | 31.00          |
| TX0216                | 98.00          |
| TX0264                | 15.64          |
| TX0264                | 20.76          |
| TX0268                | 140.00         |
| UK Anonymous          | 642.65         |
| UK Anonymous          | 28.30          |
| UK Anonymous          | 6.74           |
| UK Anonymous          | 24.62          |
| UK Anonymous          | 13.23          |
| UK Anonymous          | 2.88           |
| UK Anonymous          | 62.87          |
| UK Anonymous          | 38.01          |
| UK Anonymous          | 6.72           |
| UK Anonymous          | 3.45           |
| UK Anonymous          | 5.48           |
| UK Anonymous          | 1.01           |
| UK Anonymous          | 11.49          |
| UK Anonymous          | 12.03          |
| UK Anonymous          | 1.03           |
| UK Anonymous          | 5.66           |
| UK Anonymous          | 1.04           |
| UK Anonymous          | 1.02           |
| - ,                   |                |

| Meeting            | Contribution |
|--------------------|--------------|
| UT Anonymous       | 10.00        |
| UT Anonymous       | 10.53        |
| VA Anonymous       | 5.42         |
| VA Anonymous       | 200.00       |
| VA Anonymous       | 100.00       |
| VA Anonymous       | 15.64        |
| VA Anonymous       | 8.49         |
| VA Anonymous       | 30.98        |
| VA Anonymous       | 25.00        |
| VA0102             | 31.00        |
|                    | 100.00       |
| VI Anonymous       | 56.00        |
| VT Anonymous       |              |
| WA Anonymous       | 5.00         |
| WA Anonymous       | 10.00        |
| WA Anonymous       | 10.00        |
| WA Anonymous       | 10.00        |
| WA Anonymous       | 5.42         |
| WA Anonymous       | 10.53        |
| WA Anonymous       | 10.53        |
| WA Anonymous       | 10.53        |
| WA Anonymous       | 25.87        |
| WA Anonymous       | 10.53        |
| WA Anonymous       | 10.00        |
| WA0201             | 50.00        |
| WA0217             | 48.00        |
| WEB0011            | 25.87        |
| WEB0111            | 10.00        |
| WEB0111            | 25.87        |
| WEB0111            | 100.00       |
| WEB0120            | 110.00       |
| WEB0120            | 25.00        |
| WEB0120            | 10.00        |
| WEB0140            | 25.00        |
| WEB0148            | 12.00        |
| WEB0152            | 465.54       |
| WEB0188            | 2.00         |
| WEB0193            | 19.94        |
| WEB0193            | 10.00        |
| WEB0334            | 50.00        |
| WEB0389            | 221.97       |
| WEB0394            | 20.76        |
| WEB0440            | 176.04       |
| WEB0445            | 38.16        |
| WEB0503            | 2.88         |
| WEB0507            |              |
|                    | 53.32        |
| WEB0531<br>WEB0623 | 2.00         |
|                    | 2.00         |
| WEB0706            | 5.00         |
| WEB0826            | 1.00         |
| WEB0872            | 613.80       |
| WEB0952            | 2.00         |
| WEB1027            | 20.96        |
| WEB1053            | 69.00        |
| WEB1053            | 5.00         |
| WEB1053            | 5.00         |
| WEB1124            | 20.00        |
|                    |              |

| Meeting                       | Contribution    |
|-------------------------------|-----------------|
| WEB1143                       | 12.00           |
| WI Anonymous                  | 48.00           |
| WI Anonymous                  | 10.00           |
| WI Anonymous                  | 5.00            |
| WI Anonymous                  | 10.00           |
| WI Anonymous                  | 20.00           |
| WI Anonymous                  | 10.53           |
| WI Anonymous                  | 10.53           |
| WI Anonymous                  | 51.43           |
| WI Anonymous                  | 10.53           |
| WI Anonymous                  | 10.53           |
| WI Anonymous                  | 20.76           |
| WI Anonymous                  | 10.53           |
| WI Anonymous                  | 10.00           |
| WI Anonymous                  | 10.53           |
| WI Anonymous                  | 20.00           |
| WI0105                        | 125.00          |
| WV Anonymous                  | 25.87           |
| Sub-Total - General Fund      | 38,173.51       |
| INT LIT FUND-Anonymous        | 2.35            |
| INT LIT FUND-Anonymous        | 10.00           |
| INT LIT FUND-Anonymous        | 2.35            |
|                               | 2.35            |
| INT LIT FUND Anonymous        | 2.35            |
| INT LIT FUND CA Apopuration   |                 |
| INT LIT FUND-CA Anonymous     | 8.49            |
| INT LIT FUND-CA Anonymous     | 10.00           |
| INT LIT FUND-CA Anonymous     | 5.00            |
| INT LIT FUND-CA Anonymous     | 25.87           |
| INT LIT FUND-CA Anonymous     | 37.50           |
| INT LIT FUND-Canada Anonymous | 739.60          |
| INT LIT FUND-FL Anonymous     | 10.53<br>192.24 |
| INT LIT FUND-JPN0027          |                 |
| INT LIT FUND-NC Anonymous     | 12.80           |
| INT LIT FUND-NV Anonymous     | 10.00           |
| INT LIT FUND-NY Anonymous     | 25.87           |
| INT LIT FUND-NY Anonymous     | 500.00          |
| INT LIT FUND-WEB0334          | 100.00          |
| Sub-Total - Literature Fund   | 1,697.30        |
|                               |                 |