

**Adult Children of Alcoholics World Service Organization  
Adopted 2024 Budget**

<b>Account</b>	<b>Total</b>
<b>Income</b>	<b>Jan - Dec 24</b>
4010 · Shopify Revenue	824,670
4014 · Shopify E-Books	37,217
4030 · Amazon Revenue	908,596
4050 · Digital Books Revenue	8,637
4060 · Audible Revenue	39,401
4160 · International Sales	83,219
4200 · Other Revenue (Points, interest, etc)	9,182
<b>Sales income</b>	<b>\$ 1,910,924</b>
 <b>Other income</b>	
4080 · 7th Traditions Contributions	509,000
<b>Total Income</b>	<b>\$ 2,419,924</b>
 <b>Cost of Goods Sold</b>	
5000 · Shopify-Cost of Goods Sold	558,620
5050 · Amazon COGS	539,810
5150 · International COGS	45,609
<b>Total COGS</b>	<b>\$ 1,144,039</b>
<b>Gross Profit</b>	<b>\$ 1,275,885</b>
 <b>Expense</b>	
6010 · Payroll Expense	503,533
6030 · Payroll Taxes	40,312
6050 · Travel & Mileage Expense	3,155
6054 · Contractors	174,402
6070 · Program Initiatives (Committees)	69,167
6080 · Professional Fees	141,137
6090 · Technology IT Support	59,871
6110 · Insurance Expense	7,025
6120 · Rent Expense	167,652
6130 · Utilities Expense	14,383
6140 · Office Expense	17,053
6150 · Dues and Subscriptions	449
6160 · Repairs & Maintenance	6,379
6190 · Tax Expense	207
6200 · Bank & Merchant Fees	39,702
6210 · Depreciation & Amortization	17,725
9999 · Other	1,034
<b>Total Expense</b>	<b>\$ 1,263,184</b>
<b>Net Income</b>	<b>\$ 12,701</b>